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solution.
Be Bayer.

At Bayer we're visionaries, driven to solve the world's toughest challenges and striving for a world where 'Health for all, Hunger for none' is no longer a dream, but a real possibility. We're doing it with energy, curiosity, and sheer dedication, always learning from unique perspectives of those around us, expanding our thinking, growing our capabilities, and redefining 'impossible'. There are so many reasons to join us. But if you're hungry to build a varied and meaningful career in a community of brilliant and diverse minds to make a real difference, there's only one choice.

Commercial Project Management Specialist

(JO-2205-376)

Role Purpose

This role will initially be responsible for the operationalization of an e-commerce platform and app to support market linkages between farmers, agrohubs, and traders. This includes identifying and onboarding platform users, managing relationships with users, ensuring an effective user experience, and monitoring performance of the platform in line with the set business objectives. This a 12 month project based role where the first 3 months will be focused on onboarding agri value chain partners (Finance, farmers, offtakers, markets) and a further 9 months for piloting with upto 400 farmers.

Key Responsibilities and Tasks

- // Identify and onboard platform users including farmers, offtakers, and other value chain partners.
- // Drive credit risk management through credit limit analysis and governance.
- // Function as a PMO for the local country representatives involved in the e-commerce project including providing administrative support, building a project monitoring and reporting framework, and setting project review forums for internal collaborating functions.
- // Have frequent check-ins with project team-members.
- // Ensure internal system and process alignment (build customer journey and back-end journey).
- // Manage relationships with platform users and value chain partners including agrohubs and offtaker(s) to

monitor user experience and address system performance concerns.

- // Support the commercialization plans for the app by enabling an effective partnership between the technical team and the sales teams.
- // Weekly reporting on project status and blockers to project team and project sponsorship.

Qualifications, Skills and Competencies

- // An undergraduate degree in business.
- // A minimum of 3 years' experience coordinating commercial projects, product launches, and, or managing business partnerships.
- // Good working knowledge of e-commerce concepts and product launches.
- // A keen eye for detail.
- // Strong business acumen.
- // Strong project management skills.
- // Excellent analytical, critical thinking, and problem-solving skills.
- // Ability to operate effectively in ambiguity.
- // Excellent relationship management skills.
- // Strong results orientation.

Be part of something bigger

Apply via the link: [Bayer Careers](#)

Application period:
3 August 2022 - 17 August 2022

Location:
Lusaka, Zambia.

Employment type:
Fixed Term contract - 12 Months

Contact us

Telephone +27 11 921 5700

 **Science for a better Life**

Bayer welcomes applications from all individuals, regardless of race, national origin, gender, age, physical characteristics, social origin, disability, union membership, religion, family status, pregnancy, sexual orientation, gender identity, gender expression or any unlawful criterion under applicable law. We are committed to treating all applicants fairly and avoiding discrimination.