

News Release

Bayer Aims to Launch First Bioinsecticide for Arable Crops

- Via new agreement with AlphaBio Control, Bayer gains exclusive rights to market the first ever biological insecticide which will help farmers control pests in arable crops
 - Product is expected to launch in 2028
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Monheim, Germany and Cambridge, England – April 23, 2024 – Bayer announced today that it has signed an agreement with UK-based company AlphaBio Control to secure an exclusive license for a new biological insecticide. The new product will be the first available for arable crops, including oilseed rape and cereals. Targeted for initial launch in 2028 pending further development and registration, this new insecticide was discovered by AlphaBio, with whom Bayer distributes FLIPPER® an award-winning bioinsecticide-acaricide.

“Farmers need innovative new solutions as they seek to continue to feed a growing population, overcome the impacts of climate change, and meet enhanced safety and sustainability standards,” said Benoit Hartmann, Head of Biologics at Bayer’s Crop Science Division. “Biocontrols are a perfect fit to our approach to scaling regenerative agriculture, and we’re excited to work to bring a new biological crop protection option to farmers that can be used for arable crops.”

The new bioinsecticide has potential for use against coleoptera insects like the cabbage stem flea beetle (CSFB), a pest insect that can damage oilseed rape crops throughout the growing season and even cause seedling death. The beetle is widespread in the United Kingdom and throughout much of Europe, and damage caused by adult CSFB feeding gives rise to ‘shot-holing’ symptoms which affect young plants and early leaves, resulting in stunted growth and poor plant health.

“We are delighted to license Bayer exclusive rights to our latest bioinsecticide which will significantly improve the choices available to arable farmers wishing to reduce the environmental impact of food production,” said Marta Ruiz, General Manager for AlphaBio Control.”

While many biological options are available for high-value vegetable and horticulture crops, where their cost can be offset by consumer-supported price premiums, arable crops require solutions that can be applied cost-effectively at larger scale in order to be competitive. Bayer’s systems approach, which combines various solutions, will help to maximize the cost efficiencies of this new product by including it in a digitally-supported integrated pest management system.

“With increasingly strong demand from farmers and changing consumer preferences, we see major growth potential for biological crop protections like this one,” said Ralf Glaubitz, Head of Global Asset Management for Seed Growth & Biologics at Bayer’s Crop Science Division. “We’re working to outgrow the market and achieve more than 1.5 billion euro in biological sales by 2035. That’s only going to happen if we innovate to solve the challenges that farmers face in all fields.”

The as-yet-unnamed biological insecticide will also be a supporting part of Bayer’s commitment to help reduce the environmental impact of crop protection products by 30 percent by 2030 without negatively impacting crop yields and health.

About Bayer

Bayer is a global enterprise with core competencies in the life science fields of health care and nutrition. In line with its mission, “Health for all, Hunger for none,” the company’s products and services are designed to help people and the planet thrive by supporting efforts to master the major challenges presented by a growing and aging global population. Bayer is committed to driving sustainable development and generating a positive impact with its businesses. At the same time, the Group aims to increase its earning power and create value through innovation and growth. The Bayer brand stands for trust, reliability and quality throughout the world. In fiscal 2023, the Group employed around 100,000 people and had sales of 47.6 billion euros. R&D expenses before special items amounted to 5.8 billion euros. For more information, go to www.bayer.com.

About AlphaBio Control

As a leader in the research and development of crop protection solutions derived from natural sources, AlphaBio Control provides farmers and growers with effective and sustainable solutions for each stage of the crop production cycle, thereby improving agriculture and horticulture one spray at a time. Its first product was the award winning bioinsecticide-acaricide, FLIPPER[®]. For more information, go to www.alphabiocontrol.com. AlphaBio Control is a company of DE SANGOSSE group.

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