

August 8th, 2023

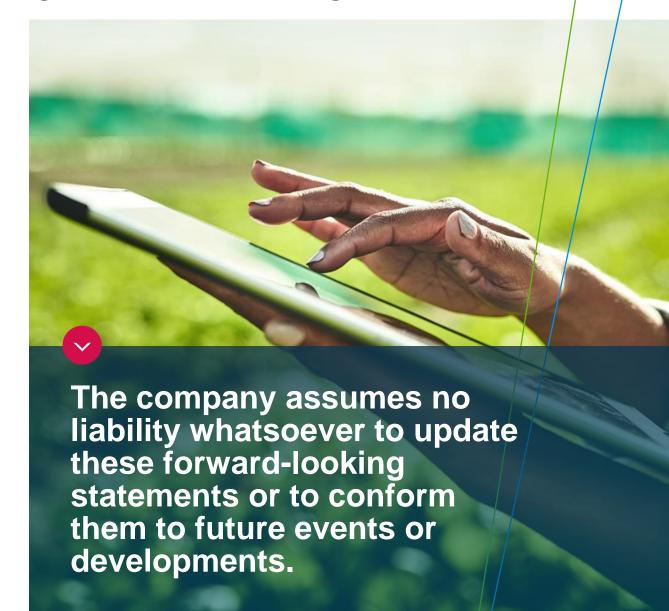


Cautionary Statements Regarding Forward-Looking Information

This presentation may contain forward-looking statements based on current assumptions and forecasts made by Bayer management.

Various known and unknown risks, uncertainties and other factors could lead to material differences between the actual future results, financial situation, development or performance of the company and the estimates given here. These factors include those discussed in Bayer's public reports which are available on the Bayer website.

► WWW.BAYER.COM

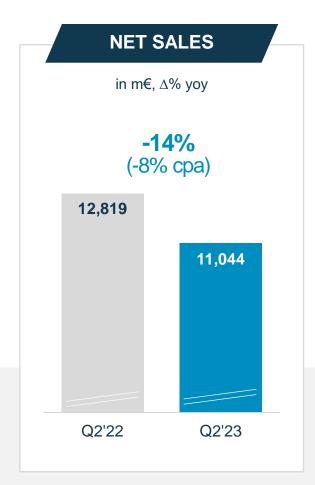


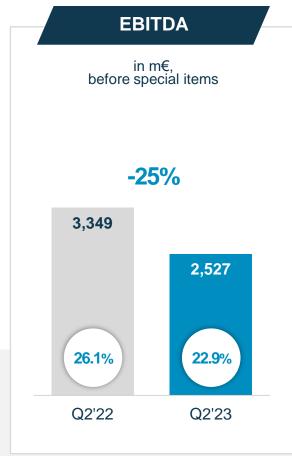
CEO Remarks

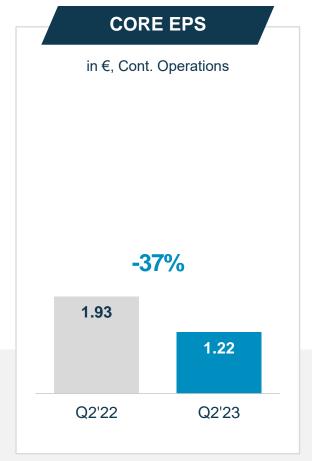


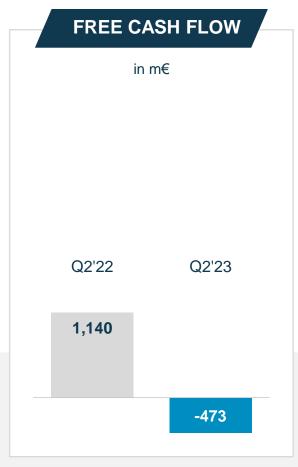


Q2 2023: Group Performance









- Currency headwind of €553m
- Mainly glyphosate decline and inflation
- Lower Crop Science contribution
- Lower earnings and higher Trade WoC



FY 2023: Group Outlook

in €	FY OUTLOOK (as of May 2023) at constant currencies 1	FY OUTLOOK (NEW) at constant currencies ¹
Net Sales	<u>51bn</u> – 52bn	48.5bn – 49.5bn
EBITDA (before special items)	<u>12.5bn</u> – 13bn	11.3bn – 11.8bn
Core EPS	<u>7.20</u> – 7.40	6.20 – 6.40
Free Cash Flow	~ 3bn	~ 0bn
Net Financial Debt	32bn – <u>33bn</u>	~ 36bn

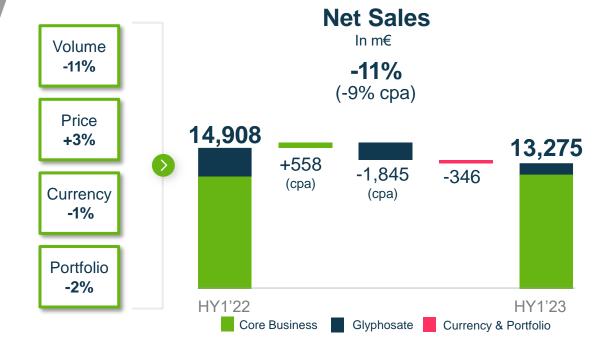
Key Assumptions

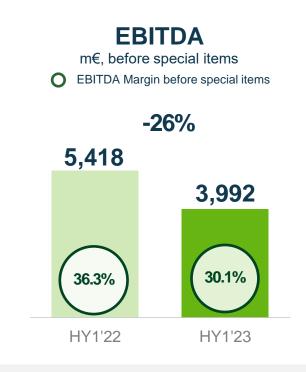
- Representing sales growth of -2% to -3% cpa
- Including **portfolio effects** of -€500m in sales
- Latest FX estimate at ~ €1.7bn headwind for sales; FX effect on earnings not material ²
- Including expected settlement payouts of €2-3bn



HY1: Core Business Grows 5%; Glyphosate Sales Decline ~€1.8bn







Crop Science HY1 2023

- Core Business sales +5%, with +10% price, mostly in corn, other herbicides, fungicides and insecticides, partially offset by -5% volumes, particularly from lower fungicide volume in EMEA and LATAM and lower planted cotton and soybean acres/license revenues in the U.S.
- Glyphosate-based herbicide sales -61% with -25% price, as generic pricing reverts to historic avg. and -36% volume due to retail channel destocking of inventory and reduced demand due to dry weather in key markets
- Margin reverts to 2021 level as glyphosate prices normalize and currency and inflation weigh on earnings
- Strong pricing in core business partially compensates



Core Business Growth Still Strong in Revised FY23 Outlook; Glyphosate Sales to Normalize to 2020 Levels (**updated** Aug 2023)



Key Assumptions

Sales

- Core Business expected to grow 5-to-7%, or more than €1.0bn. Corn is expected to be the leading contributor with double-digit sales growth mainly driven by price, while insecticides and fungicides are expected to accelerate in LATAM in HY2, recovering from unusually low volumes in prior year due to drought conditions.
- Glyphosate-based herbicide sales expected to decline by roughly half, or more than €2.3bn, normalizing back to 2020 levels.

EBITDA

Strong pricing in the core business and cost savings more than offset by glyphosate pricing declines and incremental inflation

¹ Reflects our 2023 plan at the average actual currencies for 2022; not incl. portfolio effect of ~ -€0.4bn in net sales; Sales growth rates in Key Assumptions cpa = currency and portfolio adjusted, Core business refers to Crop Science business excl. glyphosate-based herbicides.



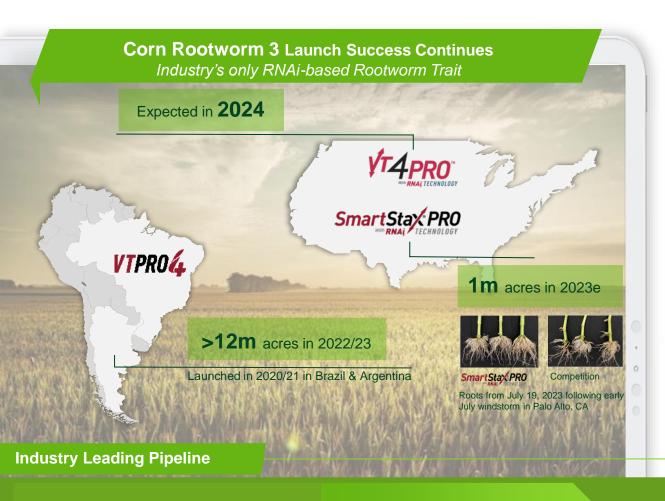
Global Growth in Core Business, Powered by Innovation-Driven Pricing





Industry Leading Corn Platform to Drive Mid-term Growth

€11bn of Peak Sales Potential in Pipeline; Generating New Traits and >250 New Hybrids Deployed Annually





Next-Gen corn insect control traits¹

>€1bn PSP

>220m Global Acres

>€1.5bn Global PSP Opportunity



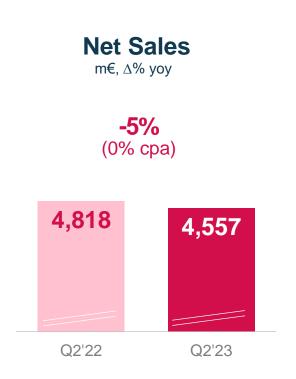
Strong Performance of Launch Assets, China Business with Improved QoQ Performance

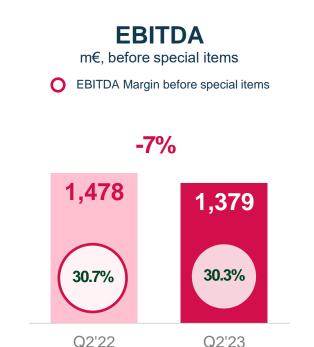


Pharmaceuticals

Q2 2023







- > Nubeqa (+96%) and Kerendia (+250%) continue strong growth
- > Radiology (+7%) benefiting from volume growth and price increases
- > Xarelto declining slightly (-3%) due to loss of exclusivity in some regions and pricing headwinds; Eylea (+6%) with continued volume growth
- > China business showing improvement from very weak Q1, continued VBP pressure on Adalat

- Ongoing growth investments in R&D, particularly early-stage and asundexian's PIII program
- Prior year benefited from sales of non-core businesses



Revised FY23 Outlook Driven by Slower Topline Dynamics, Product Mix and Faster R&D Progress (**updated** Aug 2023)



Key Assumptions

Sales

- Accelerated growth from Nubeqa and Kerendia to exceed €1bn, Eylea expected to more than offset increasing price pressure through higher volumes, with sales growing low single digits
- China with softer than previously anticipated overall post-pandemic recovery while volume-based procurement continues to weigh on Adalat
- Xarelto to decline mid-single digit driven by ongoing pricing headwinds and expired patents in various non-EU markets
- HY2 to be above HY1 in top and bottom line

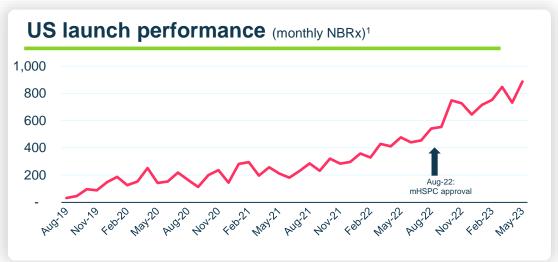
EBITDA

 Lowered margin guidance driven by adapted topline outlook, adverse product mix effects and higher R&D spend largely related to continued strong patient recruitment of asundexian's PIII program



Nubeqa Sales nearly Doubling Again in Q2, Now at #3 of Pharma's Top-Selling Medicines







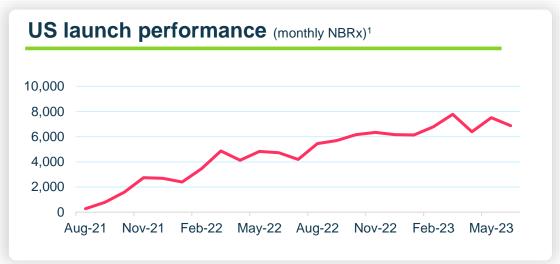
- US continues to be key growth driver, being #1 in 2nd generation ARIs² for nmCRPC³ and #2 in mHSPC⁴ in its indications⁵
- Additional approvals and strong launch momentum also drive sales dynamics in non-US regions, particularly China
- // Nubeqa approved in more than 86 countries today (mHSPC approvals in 62 markets)

¹ Source: IQVIA, May 2023, 2 ARI: Androgen Receptor Inhibitor, 3 nmCRPC: non-metastatic castration resistant prostate cancer, 4mHSPC: metastatic hormone sensitive prostate cancer, 5 adjusted to reflect nmCRPC and mHSPC only



Kerendia Continues Strong Launch Dynamics, non-US Growth led by China





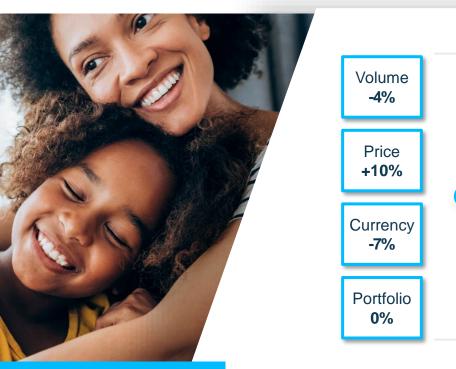


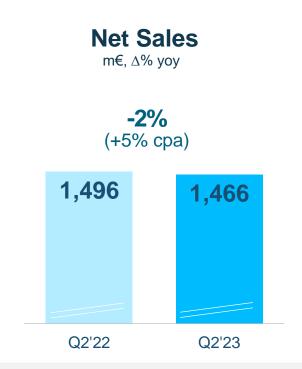
- Continued US market uptake with broad utility and relevance across GPs and specialists
- Mon-US regions with growing contributions, particularly China due to NRDL listing in March 2023 and label extension of indication to early stages of CKD/T2D in May
- # Announcement to start Phase III study FINE-ONE in adults with CKD and type 1 diabetes (T1D)

¹ Source: IQVIA, National NBRx, June 30, 2023



Continued Growth in Competitive Environment







- Consumer Health Q2 2023
- > Further expansion of Bepanthen Derma in **Dermatology** (+11%)
- > Cough & Cold (+12%) driven by still elevated cold & flu incidences
- > Pain & Cardio (+10%), particularly strong in LATAM & Asia Pacific
- Supply constraints, particularly for Digestive Health (0%)
- Operational productivity programs and active pricing compensate cost inflation and currency effects
- Continued investments into innovation



New Precision Health Unit to Enhance Personal Health

Empowering self-care throughout the consumer journey



As healthcare landscape & consumer behavior is changing...

"Do-it-yourself" diagnostics & monitoring



Personalized care, earlier in the healthcare continuum









...we enable superior health outcomes with personalized solutions







HUMA





- Multiplication of consumer touch-points through entire health journey
- Fully embedded into business operations

Q&A Session





Appendix

August 8th, 2023



FY 2023: Group Other KPIs (as of Aug. 2023)

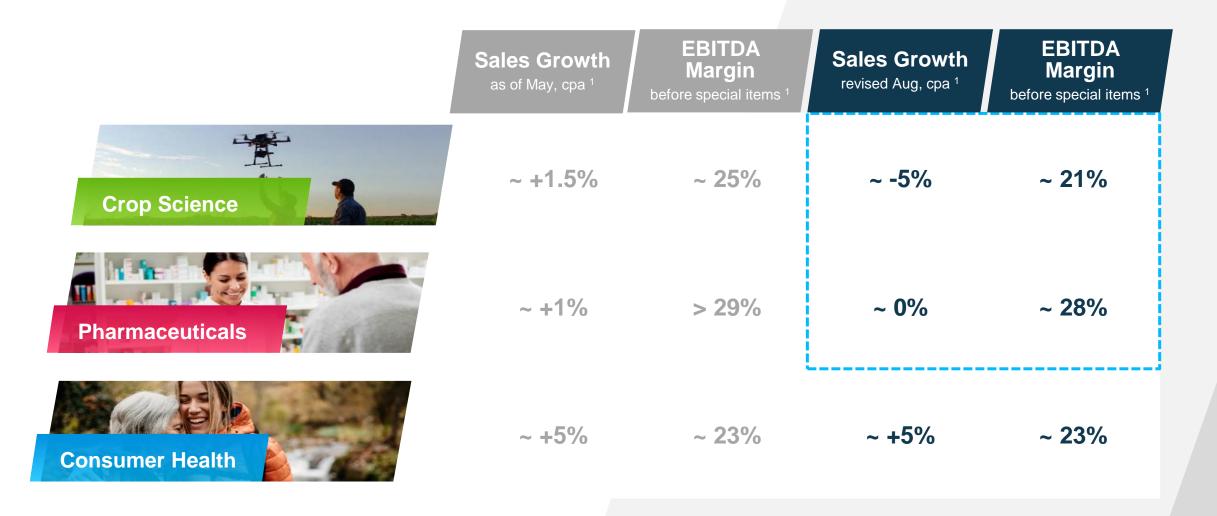
in €	FY OUTLOOK (as of May 2023) at constant currencies ¹	FY OUTLOOK (NEW) at constant currencies ¹
Special Items (EBITDA)	~ - €1.0bn	~ - €1.0bn
Core Depreciation	~ - €1.6bn	~ - €1.6bn
Core Financial Result	~ - €1.9bn	~ - €1.9bn
Core Tax Rate	~ 23%	~ 23%
Reconciliation ³ (cEBITDA)	- €0.7bn to - €0.8bn	~ - €0.5bn

Key Assumptions

- Special items (EBITDA) primarily driven by ongoing restructuring programs
- Core depreciation: Formerly guided for "as depreciation and amortization (clean)" (2023e: €4.0bn) and "of which for intangible assets (clean) (2023e: €2.4bn)"
- Reconciliation (cEBITDA) includes catch ups in long-term incentive provisions based on estimated share price of now about €51 at year-end
- No material FX effect based on latest estimate ²

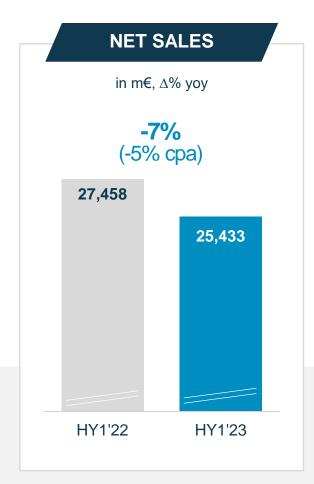


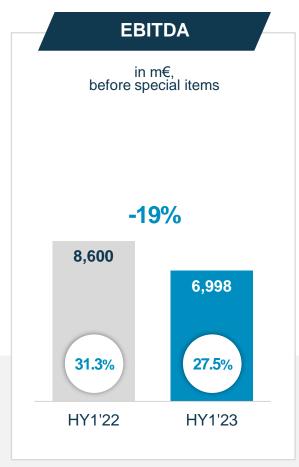
Updated Divisional Outlook Full Year 2023

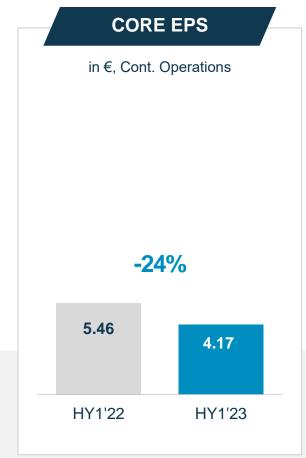




HY1: Group Performance









- Currency headwind of **€451m**
- Currency headwind of €124m
- Lower divisional contributions

Lower earnings and higher Trade WoC



Q2 2023: Core EPS to EPS Bridge



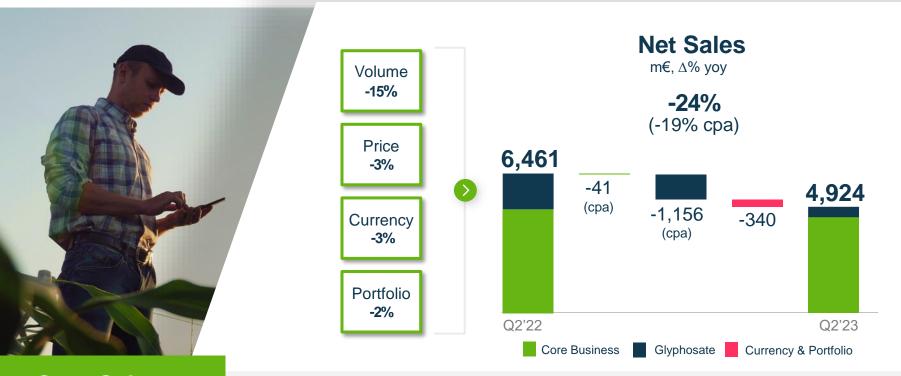


Q2 2023: Summary

	Crop Sc	ience	Pharmace	euticals	Consumer Health		Reconciliation		Group	
[€ million, if not specified]	Q2 22	Q2 23	Q2 22	Q2 23	Q2 22	Q2 23	Q2 22	Q2 23	Q2 22	Q2 23
Sales	6,461	4,924	4,818	4,557	1,496	1,466	44	97	12,819	11,044
Sales by region:	***************************************									
Europe / Middle East / Africa	1,255	973	1,878	1,789	462	448	44	97	3,639	3,307
North America	3,056	2,273	1,149	1,171	611	594	1	0	4,817	4,038
Asia / Pacific	704	651	1,550	1,356	238	228	0	0	2,492	2,235
Latin America	1,446	1,027	241	241	185	196	-1	0	1,871	1,464
ЕВІТОА	1,701	666	1,559	1,304	327	328	-936	33	2,651	2,331
Special items	-48	-59	81	-75	-3	-7	-728	-55	-698	-196
EBITDA before special items	1,749	725	1,478	1,379	330	335	-208	88	3,349	2,527
EBITDA margin before special items [%]	27.1%	14.7%	30.7%	30.3%	22.1%	22.9%	-472.7%	90.7%	26.1%	22.9%
EBIT	-258	-2,207	1,206	1,047	239	239	-1,018	-35	169	-956
Special items	-1,369	-2,353	-10	-75	-3	-7	-729	-55	-2,111	-2,490
EBIT before special items	1,111	146	1,216	1,122	242	246	-289	20	2,280	1,534
EBIT margin before special items [%]	17.2%	3.0%	25.2%	24.6%	16.2%	16.8%	-656.8%	20.6%	17.8%	13.9%
Operating cash flow, continuing	2,551	338	35	442	116	52	-598	-348	2,104	484
Free operating cash flow ¹	2,270	4	-213	176	76	13	-579	-315	1,554	-122
Free cash flow									1,140	-473
EBITDA before special items									3,349	2,527
Core depreciation ²						•••••			-392	-406
Core EBIT			***************************************	••••••			***************************************	•••••••••••••••••••••••••••••••••••••••	2,957	2,121
Core financial result	***************************************								-565	-544
Core taxes & minorities				•••••				••••••	-499	-382
Core tax rate									20.6%	23.7%
Core Net Income									1,893	1,195
No. of shares [million]									982.42	982.42
Core EPS [€]									1.93	1.22



Q2: Core Business Flat, Glyphosate Sales Decline €1.2bn



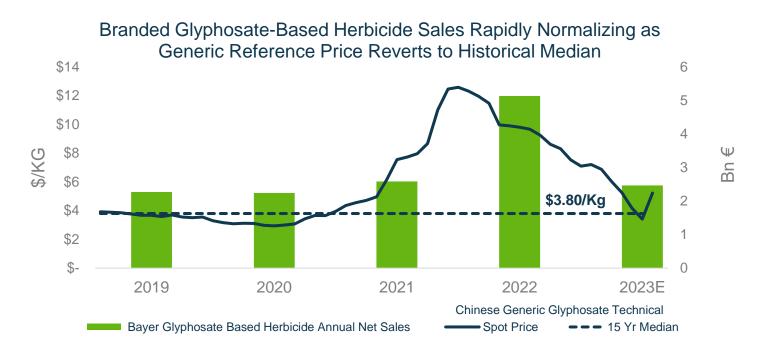


- Crop Science Q2 2023
- Core Business down 1% with +7% price and -8% volumes, particularly from lower U.S. cotton and soybean acres/license revenues and lower fungicide & insecticide volumes due to adverse weather
- Olyphosate-based herbicides sales -70% equally driven by price and volume, as prices reverted to historic avg., retailers reduced channel inventory and dry weather impacted demand in key markets
- Olyphosate sales decline, volume loss in core business, currency and inflation weigh on earnings
- Strong pricing in core business and ongoing efficiencies partially compensate



Glyphosate-Based Herbicides Sales Reverting to 2020 Levels





Crop ScienceGlyphosate

Market Trends:

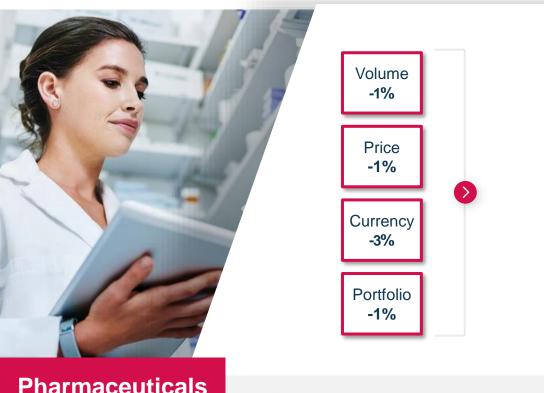
- U.S. retailers destocking channel inventory and generic suppliers reducing inventories in China
- Generic Chinese glyphosate technical reference spot price reverted to 15-year historical median price mid-year
- > Chinese generic production capacity normalizing

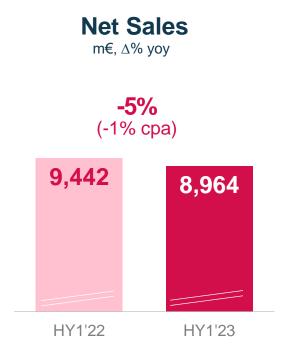
Our Strategy:

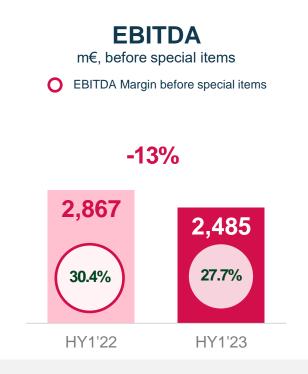
- Maintain supply for ~40% global glyphosate market, with focus on the over-the-top markets in the Americas
- Maintain a brand premium over generic price for glyphosate-based herbicides at the retail level
- Focus on low-cost manufacturing and operating model



Headwinds on Xarelto and China Business Largely Balanced by Strong Performance of Launch Assets, Eylea and Radiology







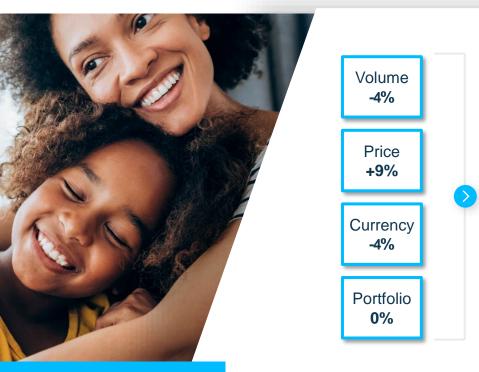
- Nubeqa (+110%) and Kerendia (+290%) continue strong launch trajectory
- > **Eylea** (+5%) with higher volumes more than offsetting price pressure
- Radiology (+8%) benefiting from volume growth and price increases
- Xarelto (-8%) recovering from weak Q1; China business held back by COVID dynamics on top of VBP pressure on Adalat

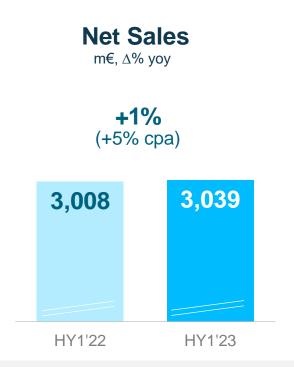
- Ongoing growth investments in R&D, particularly early-stage and asundexian's PIII studies
- Changes in product mix, inflation and PY benefits from sales of noncore businesses weigh on margin

HY1 2023



Continued Growth in all Regions







m€, before special items

○ EBITDA Margin before special items



- Consumer Health HY1 2023
- Bepanthen continuing to support **Dermatology** (+11%)
- Digestive (-1%) facing temporary supply constraints
- Cough & Cold (+14%) driven by elevated cold & flu incidences
- Nutritionals (-5%) registered demand normalization on overall high level
- Operational productivity programs and active pricing compensate cost inflation
- Continued investments into innovation



HY1 2023: Core EPS to EPS Bridge





HY1 2023: Summary

	Crop Science		Pharmaceuticals		Consumer Health		Reconciliation		Gro	up
[€ million, if not specified]	HY1 22	HY1 23	HY1 22	HY1 23	HY1 22	HY1 23	HY1 22	HY1 23	HY1 22	HY1 23
Sales	14,908	13,275	9,442	8,964	3,008	3,039	100	155	27,458	25,433
Sales by region:	***************************************							~~~~~		
Europe / Middle East / Africa	3,388	3,270	3,713	3,560	953	964	99	152	8,153	7,946
North America	7,417	6,455	2,169	2,281	1,192	1,206	1	2	10,779	9,944
Asia / Pacific	1,328	1,283	3,085	2,661	490	472	0	0	4,903	4,416
Latin America	2,775	2,267	475	462	373	397	0	1	3,623	3,127
ЕВПОА	5,416	3,915	2,996	2,368	697	701	-1,166	-335	7,943	6,649
Special items	-2	-77	129	-117	-21	-13	-763	-142	-657	-349
EBITDA before special items	5,418	3,992	2,867	2,485	718	714	-403	-193	8,600	6,998
EBITDA margin before special items [%]	36.3%	30.1%	30.4%	27.7%	23.9%	23.5%	-403.0%	-124.5%	31.3%	27.5%
EBIT	2,770	112	2,408	1,853	523	521	-1,320	-469	4,381	2,017
Special items	-1,324	-2,649	38	-117	-21	-13	-764	-142	-2,071	-2,921
EBIT before special items	4,094	2,761	2,370	1,970	544	534	-556	-327	6,452	4,938
EBIT margin before special items [%]	27.5%	20.8%	25.1%	22.0%	18.1%	17.6%	-556.0%	-211.0%	23.5%	19.4%
Operating cash flow, continuing	164	-3,026	1,059	1,149	429	235	-274	-1,424	1,378	-3,066
Free operating cash flow ¹	-307	-3,619	662	656	361	171	-237	-1,346	479	-4,138
Free cash flow									-47	-4,575
EBITDA before special items									8,600	6,998
Core depreciation ²		•••••						***************************************	-766	-801
Core EBIT									7,834	6,197
Core financial result	***************************************		***************************************	***************************************	***************************************		***************************************	***************************************	-984	-819
Core taxes & minorities	***************************************		***************************************	***************************************	***************************************				-1,488	-1,282
Core tax rate									21.6%	23.6%
Core Net Income	***************************************				***************************************				5,362	4,096
No. of shares [million]						***************************************	***************************************	***************************************	***************************************	
									982.42	982.42



Innovation Appendix

August 8th, 2023



Crop Science Innovation Summit Recap – NY, June 20, 2023



Delivering a Portfolio of Blockbuster Products

- PRECEON Smart Corn System >€1.5b
- Next Gen Fungicide >€1.2b
- Next Gen Corn Insect traits >€1b
- 4th & 5th Gen Soy HT traits >€1b
- 3rd & 4th Gen Soy insect traits >€0.8b
- New Herbicide >€0.8b
- Hybrid Wheat ~€0.7b
- Plenexos insecticide ~€0.5b



More than Doubling our Accessible Markets by 2030



Evolving from Products to Outcome-Based Systems and Solutions











Powered by Industry Leading Innovation Engines



Crop Science: Seed & Traits and Digital R&D Pipeline (Annual Update Feb 2023)



Projects listed here and included in the peak sales potential by segment do not include projects funded by our LEAPS investments; includes all advancements made in FY'22, updated Feb'23
PSP = Peak Sales Potential, 50% incremental; Expected to reach 30% of PSP by 2032, 80% of PSP by 2037 and remainder in 2038+; Note that products are excluded from the pipeline PSP typically the year following launch
² In collaboration with KWS; ³ In collaboration with BASF; ⁴ "Other" category includes seeds and traits, such as cotton, canola, wheat, OSR, rice, vegetable seeds and sugarbeets, plus carbon and digital Models



Crop Science: Crop Protection R&D Pipeline (Annual Update Feb 2023)



	Phase I	Phase I Phase II		Phase III	Phase IV	Life Cycle	e Management ¹	PSI
	New Al Development New Herbicide ✓ New Herbicide ✓ New Herbicide ✓	**************************************		New Herbicide ✓ ✓ ✓ New Herbicide ✓ New Herbicide³ ✓		Non-Selective Glyphosate LCM Selective Merlin Flexx / Adengo LCM Balance Flexx LCM Convintro New over-the-top herbicide	✓ Mateno Complete ✓ ✓ Council Family ✓ ✓ Ronstar One ✓ ✓ Mesosulfuron LCM ✓	~€4bn
	New Fungicide ✓	محم	New Fungicide ✓ ♣	New Fungicide³ ✓ ✓ ✓		Luna Flexx Super Nativo Delaro Forte	✓ ✓ ✓ ✓	~€3bn
	New Insecticide ✓ ✓	<u>ۀ</u> .			Plenexos ✓ ✓ ✓ ♣	Vayego Duo Velum LCM Rice Plant Hopper	✓ ✓ ✓	~€2bn
E MOND				New Seed Treatment ✓ ⅓, New Seed Treatment ✓ ⅙,		INS FUN ready mixture Redigo FS 25	✓ ✓	

¹ Shown here is a subset of Bayer's total life cycle management activities; focused on new formulation developments which have the potential to bring significant innovation to customers compared to currently marketed product; Products shown may not yet be fully registered in all jurisdictions; includes all advancements made in FY'22, updated Feb'23; ² SeedGrowth is currently reported within other SBEs; ³ 3rd party collaboration

advanced to next phase Selection of projects listed here and included in the peak sales potential by segment do not include projects in early research or discovery

PSP = Peak Sales Potential, 50% incremental; Expected to reach 30% of PSP by 2032, 80% of PSP by 2037 and remainder in 2038+; Note that products are excluded from the pipeline PSP typically the year following launch.



Pharmaceuticals: R&D Developments (since last update on June 16, 2023)

Phase I Phase II Phase III Commercial Submission of Aflibercept 8 Announcement to present Phase transition of Bemdaneprocel (Parkinson's **Gadoquatrane** (High mg for regulatory approval in Disease Cell Therapy) data of Relaxivity Contrast Agent) China Phase I clinical study Announcement to start Phase Approval of expanded III study FINE-ONE with Phase transition of VVD indication for Kerendia KEAP1 Act (VVD-13307 aka Finerenone in adults with (Finerenone) in China for chronic kidney disease and NRF2 Inh) broad range of patients with type 1 diabetes chronic kidney disease and type 2 diabetes Oncology Cardiovascular+1









Immunology

Others

Neurology & Rare Diseases



Pharmaceuticals: Pipeline Overview¹ (as of July 31, 2023)

Phase 0 ²	Phase I		Phase II		Phase III	
DGKalpha Inh (BAY 2862789)	Elimusertib (ATR Inhibitor) (BAY 1895344)	.i. •	Regorafenib (combi Nivolumab) (BAY 734506) // Solid tumors (recurrent or metastatic)	<u>ئ</u> ٥	Copanlisib (PI3K Inhibitor) // Non-Hodgkin Lymphoma (CHRONOS-4)	<u>ئ</u> ه 0
PSMA TAC (BAY 3546828)	AhR Inhibitor (BAY 2416964)	,Å, •	Asundexian (FXIa Inhibitor) (BAY 2433334)	î 👝	Darolutamide (AR Inhibitor)	
PSMA SMOL TAC (BAY 3563254) 🔯 🛑	mEGFR Inhibitor (BAY 2927088)	هُمْ، 🔵	// Major Adverse Cardiac Events Prevention (PACIFIC-AMI)	0.MO	// Prostate Cancer (mHSPC) (ARANOTE)	۸. O
VVD STAT3 Inh (BAY 3630914) 🙏 🛑	DGKzeta Inhibitor (BAY 2965501)		Zabedosertib (IRAK4 Inh.) (BAY 1834845) # Atopic Dermatitis (DAMASK)	♣ •	// Adjuvant Prostate Cancer (DASL-HiCaP) // Prostate Cancer with Biochemical Recurrence after Curative Radiotherapy (ARASTEP)	
Anti-coagulant (BAY 3389934)	CCR8 Ab (BAY 3375968)	3	Runcaciguat (sGC Activator) (BAY 1101042)	1 -	Finerenone (MR Antagonist)	<u>ئ</u> ه 0
Next Generation Liver MRI (BAY 3393081)	VVD KEAP1 Act (VVD-13307 aka NRF2 Inh, BAY 3605349)	€ گذر	// Non-prolif. Diabetic Retinopathy (NPDR) (NEON-NPDR)	970	// Heart Failure (HFmr/pEF) (FINEARTS-HF) // Non-diabetic CKD (FIND-CKD)	3 C
	Congestive Heart Failure rAAV Gene Therapy (AB-1002 aka NAN-101)	ĕ ●			Vericiguat (sGC Stimulator) // Heart Failure (HFrEF) (VICTOR³)	<u>ئ</u> ه ٥
	sGC Activator Oral (BAY 3283142)	·			Asundexian (FXIa Inhibitor) // Stroke Prevention in Atrial Fibrillation (OCEANIC-AF)	€ مد
	Anti-a2AP (BAY 3018250)	3 •			# 2º Stroke Prevention (OCEANIC-STROKE)	
	sGC Activator Inhale (BAY 1211163)	.i. •			Elinzanetant (Neurokinin-1,3 Rec Antagonist) // Vasomotor Symptoms (OASIS)	Å. •
	SEMA 3a (BAY 3401016)	3 •			Aflibercept 8mg (VEGF Inhibitor)	3 O
	Bemdaneprocel (Parkinson's Disease Cell Therapy) (BRT-DA01)				// Retinal Vein Occlusion (QUASAR) Gadoquatrane (High Relaxivity Contrast Agent)	, •
	Parkinson's Disease rAAV Gene Therapy (AB-1005 aka AAV2-GDNF-PD)	₹ •			// Magnetic Resonance Imaging (QUANTI-CNS, QUANTI-OBR))	
Oncology	Multiple System Atrophy rAAV Gene Therapy (AB-1005 aka AAV2-GDNF-MSA)	ĕ ●			Submissions	
Cardiovascular+5	Pompe Disease rAAV Gene Therapy (ACTUS-101)	ĕ ●			Aflibercept 8mg (VEGF-Inhibitor) # EU, JP, US4: Diabetic Macular Edema (DME)	م ٥
Neurology & Rare Diseases	Huntington's Disease rAAV Gene Therapy (AB-1001 aka BV-101)	ĕ ●			# EU, JP, US ⁴ , CN: Neovasc. Age-rel. Macular Degen. (nAMD)	7
Immunology	LGMD2I/R9 rAAV Gene Therapy (AB-1003 aka LION-101)	ĕ ●	_			
Others	GPR84 Antagonist (BAY 3178275)	ملم ا		Full pipeline	package available for download u	nder:
New molecular entity				https//www	bayer.com/en/pharma/development-pipel	<u>ine</u>

¹ Bayer and partner sponsored + 3rd party label enabling studies with first patient first visit 2 Pre-clinical selected assets on path to IND 3 Conducted by Merck & Co 4 US submission made by Regeneron 5 Including Precision Cardiovascular, Nephrology & Acute Care













Life cycle management

