



Q3 2025 Investor Call

November 12, 2025





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Health for all, Hunger for none



BILL ANDERSON
Chief Executive Officer



On Track to Deliver the Full Year



9M 2025



**Sales
Growth**
(cpa)

€34.1bn
+1% vs. PY

**Core
EPS**

€4.29
+7% vs. PY

**Free
Cash Flow**

€-0.8bn
PY: €-0.2bn



Crop Science

Sales Growth
(cpa)

-0.6%

EBITDA Margin
(before special items)

21.1%



Pharmaceuticals

+1.7%

26.1%



Consumer Health

+1.6%

23.9%

Additional Litigation Related Provisions



Progressing in Our Transformation

Our Strategic Priorities

Pharma Growth & Pipeline

- Continued strong growth of Nubeqa and Kerendia
- Lynkuet approved in the US by FDA
- Progress with cell therapy and gene therapy against Parkinson's disease

Litigation

- Continued progress on multi-pronged approach
- PCB: Agreement in principle on settlement of SVEC cases, Erickson verdict
- GLY: Further progress on settlements

Cash & Deleveraging

- Confirming free cash flow outlook incl. litigation payouts
- Continued reduction in Net Financial Debt

Crop Science Profitability

- Implementation of Joint Declaration for Germany
- Progress on CP streamlining
- Further portfolio and footprint optimization underway

Dynamic Shared Ownership

- Reduction of ~13,500 FTE since start of rollout
- Strong launch execution and high speed to market (Beyonttra)

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WOLFGANG NICKL
Chief Financial Officer



Q3 2025: Group Performance

in €bn	Q3 2024	Q3 2025	Δ% yoy	
Net Sales	10.0	9.7	+1% cpa (-3% rep)	FX headwind of €0.4bn
EBITDA before special items	1.3	1.5	+21%	Mainly due to by higher Crop and Recon result
Core EPS (in €)	0.24	0.57	+138%	Driven by EBITDA and better core financial result
Free Cash Flow	1.1	0.6	-48%	Higher litigation related payouts
Net Financial Debt	35.0	32.7	-7%	Lower debt due to focused capital allocation and FX effects

cpa = currency and portfolio adjusted, rep = as reported, core EPS = core earnings per share (cont. operations)

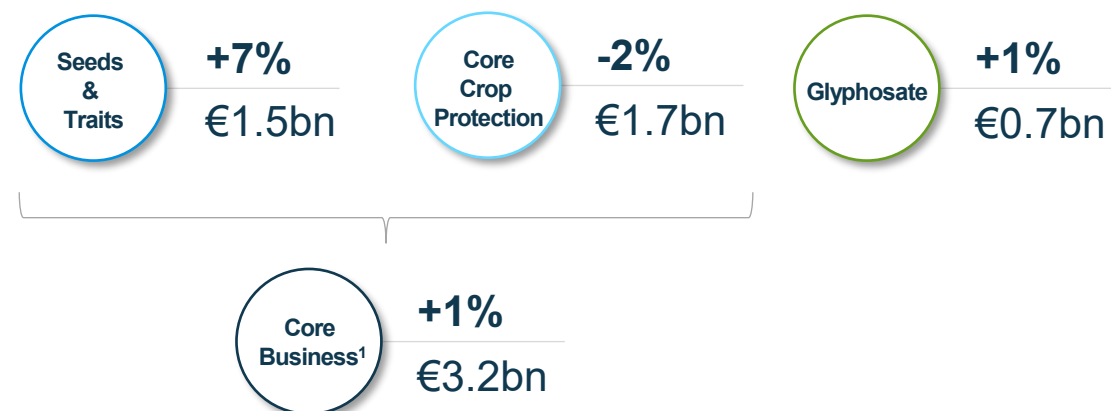


Q3 2025: Core Business Growth Driven by Higher Corn Area

Crop Science

in €bn	Q3 2024	Q3 2025	Δ yoy
Net Sales	4.0	3.9	+1% cpa (-3% rep)
Volume			+5%
Price			-3%
FX			-5%
Portfolio			0%
EBITDA before special items	0.0	0.2	+391%
EBITDA Margin before special items	0.9%	4.5%	

Q3 2025 Net Sales by Category (Δ % yoy cpa, €bn)



- **Core Business**
 - **Seeds & Traits** driven by **Corn (+22%)** on higher US planted area and LATAM volume growth partially offset by lower **Soybeans (-10%)** due to US dicamba label vacatur and acreage decline
 - **Core Crop Protection** resulting from lower **Insecticide (-9%)** due to expiration of Movento registration in EU and lower **Fungicide (-6%)**; partially offset by higher non-glyphosate **Herbicide (+7%)** as volumes outweighed pricing pressure
- **Glyphosate (+1%)** as higher price outweighed lower volumes
- Increased **EBITDA Margin** primarily driven by favorable COGS including phasing, in addition to efficiency gains and cost savings



Q3 2025: Strong Volume Growth Compensating for Increased LoE, VBP, and Pricing Pressures

Pharmaceuticals

in €bn	Q3 2024	Q3 2025	Δ yoy
Net Sales	4.5	4.3	0% cpa (-4% rep)
Volume			+7%
Price			-7%
FX			-4%
Portfolio			0%
EBITDA before special items	1.1	1.0	-5%
EBITDA Margin before special items	24.4%	24.1%	

Q3 2025 Net Sales by Category (Δ % yoy cpa, €bn)



+63%

€0.8bn



-31%

€0.5bn



-11%

€0.7bn



-1%

€2.2bn

- Sustained significant growth momentum of launch products **Nubeqa (+56%)** and **Kerendia (+85%)** more than offsetting **Xarelto** headwinds
- **Eylea** with positive volume trend, partially offsetting pricing pressures and one-time effects; **Eylea 8 mg** sales now contributing 27% to the franchise
- Solid **Base Business** with strong growth in Radiology and Women's Health largely balancing VBP headwinds and declines in Hematology
- **Lower EBITDA margin** driven by pricing pressures, as well as growth investments into launches and innovation; largely offset by volume expansion, reduced incentive provisions and continued savings from efficiency programs

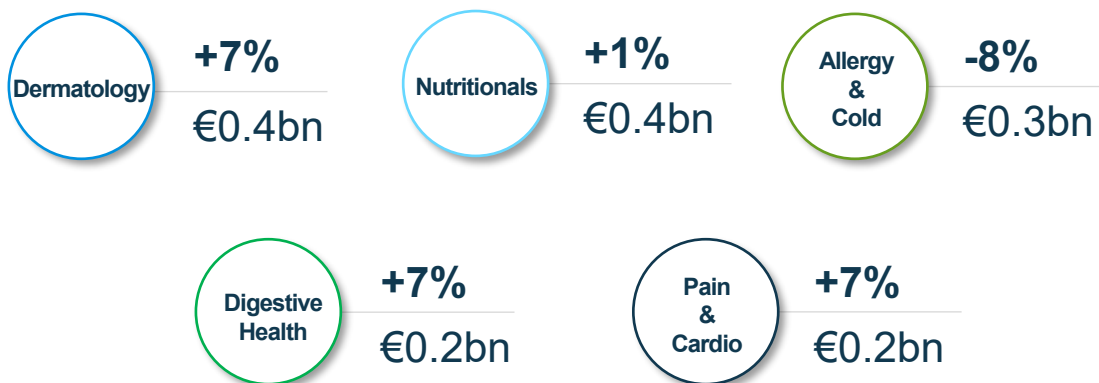


Q3 2025: Moderate Growth in an Increasingly Challenging Market

Consumer Health

in €bn	Q3 2024	Q3 2025	Δ yoy
Net Sales	1.4	1.4	2% cpa (0% rep)
Volume			+1%
Price			+1%
FX			-6%
Portfolio			+4%
EBITDA before special items	0.4	0.4	+1%
EBITDA Margin before special items	25.5%	25.7%	

Q3 2025 Net Sales by Category (Δ % yoy cpa, €bn)



- Positive contribution from execution of portfolio strategy and innovation, particularly in **Dermatology, Pain & Cardio and Digestive Health**
- **Nutritionals** grew in EMEA & LATAM, while the ongoing challenging market environment has also impacted the category
- **Allergy & Cold** with continued soft demand in Allergy (esp. US). Cough & Cold declining, compared to a strong prior year quarter, esp. EMEA, while US seasonal inventory pre-build fully phased to September
- **EBITDA Margin** on prior year level despite FX headwinds, benefiting from our new operating model and continuous cost efficiencies



Outlook 2025: Updated Divisional Outlook

		FY 2024 Actuals <i>as reported</i>	FY 2025 Outlook <i>at constant FX¹</i>	Estimated FX Impact ²
 Crop Science	Net Sales	€22.3bn	-2% to +2% ³	~ -4%pt
	EBITDA Margin (before special items)	19.4%	18% to 20%	not material
 Pharmaceuticals	Net Sales	€18.1bn	0% to +3%	~ -3%pt
	EBITDA Margin (before special items)	26.0%	24% to 26%	not material
 Consumer Health	Net Sales	€5.9bn	-1% to +1% ⁴ (prev. lower end 2% to 5%)	~ -5%pt
	EBITDA Margin (before special items)	23.3%	23% to 24%	not material

¹Reflects our 2025 outlook at the average actual currencies for 2024; ²Estimated FX impact: Actual 9M FX impact plus for remainder of the year FX assumptions based on month-end September 2025 spot rates (1 EUR=) 1.17 USD, 6.24 BRL, 8.37 CNY, 1,595 ARS, 48.83 TRY. Impact is calculated as difference to constant currencies = at average actual currencies for 2024; ³Core growth -2% to +2%, Glyphosate growth -4% to 0%. ⁴Currency and portfolio adjusted growth; excludes portfolio effect of ~€+0.2bn driven by Natsana acquisition

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Outlook 2025: Group Outlook Confirmed

<i>in €bn</i>	FY 2024 Actuals <i>as reported</i>	FY 2025 Outlook <i>at constant FX¹</i>	Estimated FX Impact²
Net Sales	46.6	46.0 to 48.0 -1% to +3% ³	~ -2.0 ~ -4%pts
EBITDA before special items	10.1	9.7 to 10.2 -4% to +1%	~ -0.5 ~ -5%pts
Core EPS (in €)	5.05	4.80 to 5.30	~ -0.35
Free Cash Flow	3.1	1.5 to 2.5	~ -0.2
Net Financial Debt	32.6	31.0 to 32.0	~ -1.2

¹Reflects our 2025 outlook at the average actual currencies for 2024; ²Estimated FX impact: Actual 9M FX impact plus for remainder of the year FX assumptions based on month-end September 2025 spot rates (1 EUR=) 1.17 USD, 6.24 BRL, 8.37 CNY, 1,595 ARS, 48.83 TRY. Impact is calculated as difference to constant currencies. ³Currency and portfolio adjusted growth; excludes portfolio effect of ~€+0.2bn driven by Natsana acquisition (Consumer Health).

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Q&A Session

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APPENDIX

Outlook 2025



Outlook 2025: Modelling Considerations

in €bn

FY 2025 Outlook at constant FX¹

Portfolio effect in Sales

~ +0.2

Special Items (EBITDA)

-4.0 to -3.5
(prev. -3.5 to -2.5)

Core Depreciation

-1.7 to -1.6

Core Financial Result

-1.9 to -1.7

Core Tax Rate

24% to 26%

Reconciliation²: (EBITDA before special items)

~ -0.4
(prev. ~ -0.5)

- **Portfolio effects:** Natsana acquisition (Consumer Health)
- **Special items (EBITDA)** reflecting year-to-date litigation provisions and DSO related severances
- **Core Financial Result** includes better interest result
- **Reconciliation²** (EBITDA before special items) including latest assumptions for long-term incentive provisions and hyperinflation effects
- **FX effect** on all items not material

¹Reflects our 2025 outlook at the average actual currencies for 2024; ²Reconciliation reported as "All Other Segments" and not allocated "Enabling Functions" and "Consolidation".

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APPENDIX

Q3 2025



Q3 2025: Core Net Income and Free Cash Flow

[€ bn]	Q3 2024	Q3 2025
Net Sales	10.0	9.7
EBITDA before special items	1.3	1.5
Core depreciation	-0.4	-0.4
Core EBIT¹	0.8	1.1
Core financial result (before special items)	-0.4	-0.3
Core EBT	0.4	0.8
Minorities / noncontrolling interest	0.0	0.0
Core tax rate	45.6%	27.7%
Core tax	-0.2	-0.2
Core Net income	0.2	0.6
Amortization & extraordinary depreciation	-4.4	-0.6
Special Items (EBITDA & Financial Result)	-0.4	-1.3
Tax Effect on Adjustments	0.4	0.4
Net income	-4.2	-1.0

→ Delta between **Core Net income** and **Net income** mainly driven by regular IP amortization and Special items related to litigation and restructuring

[€ bn]	Q3 2024	Q3 2025
Reported EBITDA	0.9	0.5
Tax payments	-0.1	-0.2
Delta pensions	-0.1	-0.1
Gains/Losses Divestments	0.0	0.0
Delta Working Capital	1.4	1.6
t/o Delta Inventories	0.0	-0.1
t/o Delta Receivables	2.8	2.9
t/o Delta Payables	0.3	0.3
t/o Other Working Capital	-1.6	-1.5
Operating Cash Flow²	2.1	1.7
Interest & dividends received	-0.4	-0.3
CapEx ³	-0.6	-0.8
Free cash flow	1.1	0.6

→ **Other Working Capital:** including litigation related payouts and provisions

¹Delta between "Core EBIT" and "EBIT before special items" mainly driven by regular amortization of intangible assets (see for "EBIT before special items" slide "Q3 2025: Key Financial Measures by Division");

²Net cash provided by (used in) operating activities (excluding Interest & dividends received); ³Cash flow-relevant capital expenditures (without leasing).



Q3 2025: Core EPS to EPS Bridge





Q3 2025: Corn Growth Outweighs Regulatory Impacts

Crop Science

Sales by Key Category and Strategic Business Entity (€m)

	Q3 2024	Q3 2025	Δ yoy (cpa)
Crop Science	3,986	3,858	+1%
Seeds & Traits	1,509	1,541	+7%
Corn Seed & Traits	652	760	+22%
Soybean Seed & Traits	598	521	-10%
Cotton Seed & Traits	9	-9	-184%
Vegetable Seeds	164	172	+9%
Other	86	97	+18%
Core Crop Protection¹	1,780	1,650	-2%
Fungicides	727	651	-6%
Herbicides excl Gly	481	488	+7%
Insecticides	381	331	-9%
Other	191	180	-1%
Core Business	3,289	3,191	+1% (-5% price, +7% volume)
Glyphosate-based Herbicides²	697	667	+1% (+5% price, -5% volume)

Corn S&T: higher volume on increased US planted area and strong demand in LATAM, partially offset by pricing impacts from closeout of Northern Hemisphere seasons

Soy S&T: decline in North America due to dicamba label vacatur and lower planted area

Cotton S&T: decline in North America due to dicamba label vacatur and lower planted area

Vegetable Seeds: driven by higher price and volume

Fungicides: lower volumes across regions, most notably driven by unfavorable weather in EMEA and North America fruits & vegetables

Herbicides excl. GLY: gains from higher volumes across most regions on increased area, partially offset by continued pricing pressure

Insecticides: lower volume in EMEA due to expiration of Movento registration in EU and slightly lower price

All Other: higher volumes partially offset by slightly lower pricing

Glyphosate-based Herbicides: US price increase partially offset by lower volumes due to phasing

Sales growth rates in Key Messages cpa = currency and portfolio adjusted. ¹ excluding Glyphosate-based Herbicides, ² Industrial Turf & Ornamental business outside the United States now reports under Glyphosate-based Herbicides. Prior year figure adjusted accordingly.

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Strong Demand as Glyphosate Price Begins to Recover



Glyphosate

Branded Glyphosate-Based Herbicide Sales Normalize as Generic Reference Price Recovers to Historical Median



Market Trends:

- > Global demand remains strong. U.S. price increases as imports have declined due to tariffs while pressure continues in LATAM
- > Generic Chinese glyphosate technical reference spot price recovers to 15-year historical median.

Our Strategy:

- > Maintain supply for ~40% global glyphosate market, with focus on the over-the-top markets in the Americas
- > Maintain brand premium over generic glyphosate-based herbicides with agile and strategic pricing
- > Distinctly steered in a competitive commodity market



Q3 2025: Strong Volume Growth Compensating for Increased LoE, VBP, and Pricing Pressures

Pharmaceuticals

Sales by Key Category and Product (€m)

	Q3 2024	Q3 2025	Δ yoy (cpa)
Pharmaceuticals	4,510	4,335	0%
Launches	544	843	+61%
Nubeqa ¹⁾	417	622	+56%
Kerendia	126	221	+85%
Eylea	848	731	-11%
Eylea 2mg	780	532	-29%
Eylea 8mg	68	199	+196%
Xarelto	802	540	-31%
Base Business	2,316	2,221	-1%
Radiology	520	539	+10%
Women's Health	723	761	+11%
IUD Family	317	367	+23%
Yaz Family	169	167	+4%
Other	238	226	-1%
Adempas	182	186	+7%
HEM Franchise	173	150	-9%
Aspirin Cardio	149	100	-29%
Adalat	122	116	+1%
Other	448	366	-14%

Nubeqa: continued strong growth across regions; IRA-related pricing pressures more than offset by significant volume expansion

Kerendia: further strong growth momentum, especially in US and China

Eylea: soft performance driven by pricing pressures in Japan and Canada, as well as one-time effects

Xarelto: genericization progressing as expected

Radiology: strong volume growth for Ultravist and CT Fluid Delivery

IUD Family: strong growth driven by increased demand, including a special order in the US

Yaz Family: growth largely driven by higher volumes in China

Adempas: high patient compliance continues to drive US sales expansion

HEM Franchise: continued competitive pressure weighing on volumes and prices

Aspirin Cardio: decline driven by VBP 10 implementation in China

Adalat: growth mainly driven by normalization of volumes in China

Other: mainly impacted by VBP related declines for Stivarga in China

Sales growth rates in Key Messages cpa = currency and portfolio adjusted. ¹⁾ 2024 figure restated



Q3 2025: Portfolio Strategy Supports Growth in an Increasingly Challenging Market Environment While Demand for Allergy & Cold is Softer

Consumer Health

Sales by Category (€m)

	Q3 2024	Q3 2025	Δ yoy (cpa)
Consumer Health	1,413	1,415	+2%
Dermatology	345	355	+7%
Nutritionals	326	360	+1%
Allergy & Cold	315	277	-8%
Digestive Health	217	222	+7%
Pain & Cardio	201	194	+7%
Other	9	7	-13%

Dermatology: Growth primarily driven by strong demand for Priorin, Bepanthen and KangWang.

Nutritionals: Growth in EMEA and LATAM offsets challenging market conditions, esp. in US and China, where we focus on driving consumption, including targeted price adjustments.

Allergy & Cold: Allergy with continued softer demand, Cough&Cold declining, compared to a strong prior year quarter, esp. EMEA, while US seasonal inventory pre-build phased to Q3.

Digestive Health: Supported by market launch of MiraFast, within our MiraLax brand in the US, and execution of portfolio strategy positively contributing to Iberogast growth in EMEA.

Pain & Cardio: Primarily driven by strong demand for Actron and Aspirin Cardio, mainly in LATAM.



Q3 2025: Key Financial Measures by Division

[€ million, if not specified]	Crop Science		Pharmaceuticals		Consumer Health		Reconciliation		Group	
	Q3 24	Q3 25	Q3 24	Q3 25	Q3 24	Q3 25	Q3 24	Q3 25	Q3 24	Q3 25
Sales	3,986	3,858	4,510	4,335	1,413	1,415	59	52	9,968	9,660
Sales by region:										
Europe / Middle East / Africa	776	758	1,682	1,548	502	567	60	50	3,020	2,923
North America	772	784	1,309	1,493	489	451	-1	1	2,569	2,729
Asia / Pacific	439	400	1,239	1,049	216	205	1	1	1,895	1,655
Latin America	1,999	1,916	280	245	206	192	-1	0	2,484	2,353
Cost of goods sold ^{1,2}	-2,941	-2,621	-1,114	-1,100	-492	-495	-69	-71	-4,616	-4,287
Selling expenses ^{1,2}	-903	-862	-1,526	-1,453	-568	-562	-41	-24	-3,038	-2,901
Research and development expenses ^{1,2}	-545	-570	-768	-793	-55	-52	-34	-13	-1,402	-1,428
General administration expenses ¹	-153	-159	-191	-177	-31	-33	-156	-112	-531	-481
Other operating income / expenses ¹	5	-54	-48	-16	-4	-3	-67	31	-114	-42
EBIT before special items	-551	-408	863	796	263	270	-308	-137	267	521
EBIT margin before special items [%]	-13.8%	-10.6%	19.1%	18.4%	18.6%	19.1%	-522.0%	-263.5%	2.7%	5.4%
Special items	-3,869	-779	-95	-38	-41	-8	-84	-239	-4,088	-1,064
EBIT	-4,420	-1,187	768	758	222	262	-392	-376	-3,822	-543
Depreciation & Amortization ¹	586	580	239	249	97	93	62	68	984	990
EBITDA before special items	35	172	1,102	1,045	360	363	-246	-69	1,251	1,511
EBITDA margin before special items [%]	0.9%	4.5%	24.4%	24.1%	25.5%	25.7%	-416.9%	-132.7%	12.6%	15.6%
Special items	-92	-764	-95	-38	-41	-8	-84	-239	-311	-1,049
EBITDA	-57	-592	1,007	1,007	319	355	-330	-308	939	462
Operating cash flow, continuing³	892	436	1,277	1,247	198	260	-256	-258	2,111	1,685
Cash flow-relevant capital expenditures ⁴	-284	-259	-182	-249	-43	-41	-96	-287	-605	-836

¹Before special items; ²Includes purchase price amortization (PPA) of €186m in COGS, €34m in selling expenses, €31m in R&D in 2025 and €184m in COGS, €41m in selling, €32m R&D in 2024, for Crop Science and Group;

³Net cash provided by (used in) operating activities; ⁴Cash flow-relevant capital expenditures (without leasing).

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APPENDIX

9M 2025



9M 2025: Group Performance

in €bn	9M 2024	9M 2025	Δ% yoy	
Net Sales	34.9	34.1	+1% cpa (-2% rep)	FX headwind of €1.1bn
EBITDA before special items	7.8	7.7	-1%	FX headwind of €0.4bn
Core EPS (in €)	4.00	4.29	+7%	Better core financial result
Free Cash Flow	-0.2	-0.8	---	Including higher incentive and litigation payouts
Net Financial Debt	35.0	32.7	-7%	Lower debt due to focused capital allocation and FX effects

cpa = currency and portfolio adjusted, rep = as reported, core EPS = core earnings per share (cont. operations)



9M 2025: Core Net Income and Free Cash Flow

[€ bn]	9M 2024	9M 2025
Net Sales	34.9	34.1
EBITDA before special items	7.8	7.7
Core depreciation	-1.2	-1.2
Core EBIT¹	6.6	6.5
Core financial result (before special items)	-1.4	-1.1
Core EBT	5.2	5.4
Minorities / noncontrolling interest	0.0	0.0
Core tax rate	24.1%	21.5%
Core tax	-1.3	-1.2
Core Net income	3.9	4.2
Amortization & extraordinary depreciation	-5.8	-1.3
Special Items (EBITDA & Financial Result)	-1.2	-3.9
Tax Effect on Adjustments	0.9	1.1
Net income	-2.2	0.1

→ Delta between **Core Net income** and **Net income** mainly driven by regular IP amortization and Special items related to litigation and restructuring

[€ bn]	9M 2024	9M 2025
Reported EBITDA	6.8	4.2
Tax payments	-0.9	-0.8
Delta pensions	-0.4	-0.4
Gains/Losses Divestments	-0.1	-0.3
Delta Working Capital	-3.1	-1.0
t/o Delta Inventories	0.9	0.6
t/o Delta Receivables	-1.3	-1.7
t/o Delta Payables	-1.1	-0.6
t/o Other Working Capital	-1.6	0.8
Operating Cash Flow²	2.4	1.7
Interest & dividends received	-0.9	-0.8
CapEx ³	-1.7	-1.7
Free cash flow	-0.2	-0.8

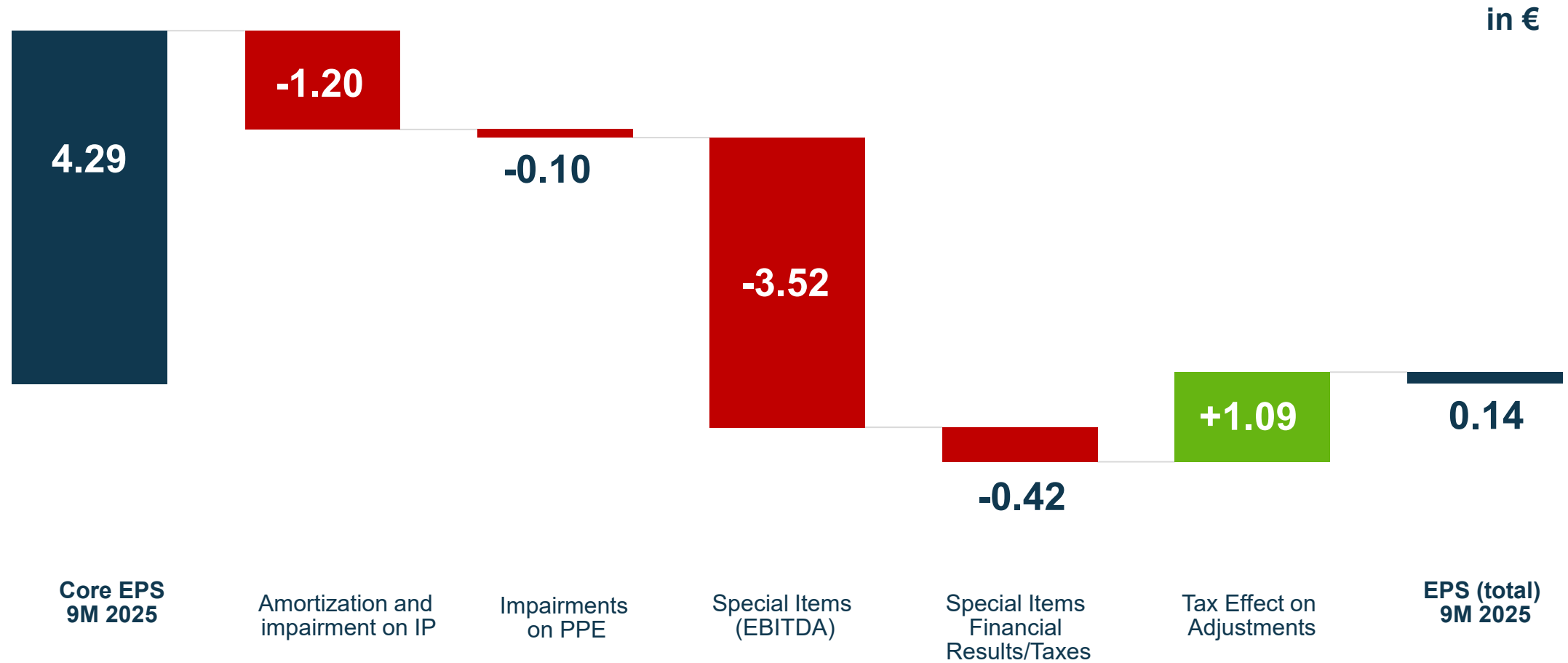
→ **Other Working Capital:** higher litigation and incentive payouts (cash effective), offset by higher litigation provision (reversal of EBITDA effect)

¹Delta between "Core EBIT" and "EBIT before special items" mainly driven by regular amortization of intangible assets (see for "EBIT before special items" slide "9M 2025: Key Financial Measures by Division");

²Net cash provided by (used in) operating activities (excluding Interest & dividends received); ³Cash flow-relevant capital expenditures (without leasing).



9M 2025: Core EPS to EPS Bridge



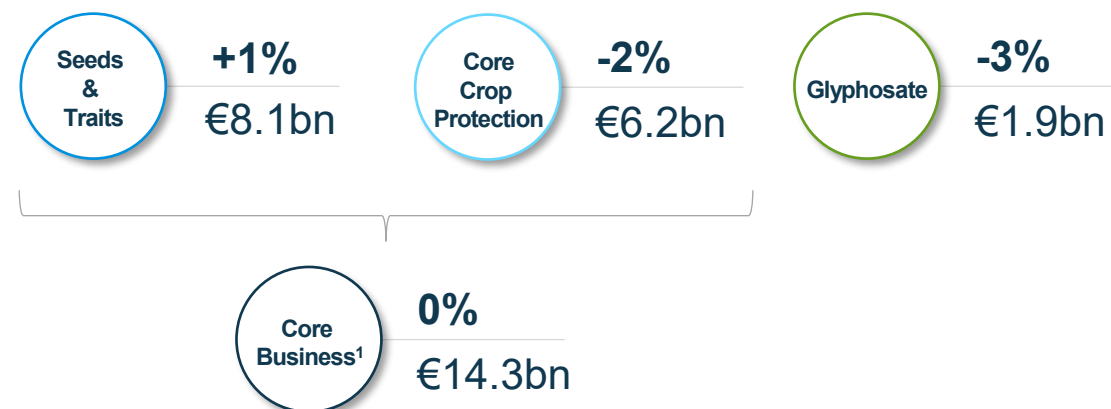


9M 2025: Strong Corn Performance Compensates Anticipated Regulatory Challenges

Crop Science

in €bn	9M 2024	9M 2025	Δ yoy
Net Sales	16.9	16.2	-1% cpa (-4% rep)
Volume			-0%
Price			0%
FX			-3%
Portfolio			0%
EBITDA before special items	3.4	3.4	+0%
EBITDA Margin before special items	20.2%	21.1%	

9M 2025 Net Sales by Category (Δ % yoy cpa, €bn)



- **Core Business**
 - **Seeds & Traits** growth with strong **Corn (+9%)** on increased area offset decline in **Soybeans (-14%)** and **Cotton (-26%)** due to US dicamba label vacatur
 - **Core Crop Protection** decline from lower **Insecticide (-12%)** due to expiration of Movento registration in EU and **Fungicide (-3%)** on lower volumes and continued pricing pressure; partially offset by higher non-glyphosate **Herbicide (+6%)** on strong volume growth
- **Glyphosate** declined with volumes down 4% due to phasing, partially offset by slightly higher price
- **EBITDA Margin** improved on strong corn growth and cost management savings despite regulatory impacts



9M 2025: Higher Corn Volumes Offset Anticipated Regulatory Challenges

Crop Science

Sales by Key Category and Strategic Business Entity (€m)

	9M 2024	9M 2025	Δ yoy (cpa)
Crop Science	16,874	16,226	-1%
Seeds & Traits	8,282	8,152	+1%
Corn Seed & Traits	5,105	5,410	+9%
Soybean Seed & Traits	1,708	1,436	-14%
Cotton Seed & Traits	426	314	-26%
Vegetable Seeds	559	563	+5%
Other	484	429	-8%
Core Crop Protection¹	6,539	6,164	-2%
Fungicides	2,371	2,201	-3%
Herbicides excl Gly	2,122	2,165	+6%
Insecticides	1,209	1,016	-12%
Other	837	782	-5%
Core Business	14,821	14,316	0% (0% price, 0% volume)
Glyphosate-based Herbicides²	2,053	1,910	-3% (0% price, -3% volume)

Corn S&T: higher volumes across all regions, most notably North America and LATAM

Soy S&T: decline in North America due to dicamba label vacatur and lower planted area

Cotton S&T: decline in North America due to dicamba label vacatur and lower planted area

Vegetable Seeds: driven by higher price and volume

Fungicides: continued pricing pressure and lower North America volumes, partially offset by higher volumes across all other regions

Herbicides excl. GLY: strong gains from higher volumes across all regions, partially offset by pricing pressure

Insecticides: lower volume in EMEA due to expiration of Movento registration in EU, partially offset by higher volume in LATAM

All Other: lower volumes across other portfolio

Glyphosate-based Herbicides: lower volumes in LATAM, partially offset by US price increases

Sales growth rates in Key Messages cpa = currency and portfolio adjusted. ¹ excluding Glyphosate-based Herbicides, ² Industrial Turf & Ornamental business outside the United States now reports under Glyphosate-based Herbicides. Prior year figure adjusted accordingly.

/// Bayer Q3 2025 Investor Call /// November 12, 2025



9M 2025: Topline Resilience Despite LoE, VBP and Pricing Pressures

Pharmaceuticals

in €bn	9M 2024	9M 2025	Δ yoy
Net Sales	13.5	13.4	+2% cpa (-1% rep)
Volume			+4%
Price			-3%
FX			-3%
Portfolio			0%
EBITDA before special items	3.6	3.5	-4%
EBITDA Margin before special items	26.9%	26.1%	

9M 2025 Net Sales by Category (Δ % yoy cpa, €bn)



+64%

€2.2bn



-30%

€1.8bn



-1%

€2.4bn



+2%

€6.9bn

- **Continued significant growth of launch products Nubeqa (+60%) and Kerendia (+79%)** more than offsetting **Xarelto** headwinds
- **Eylea** stable with increasing contribution of Eylea 8 mg
- **Base Business** benefitting from strong growth in Radiology and Women's Health
- **Lower EBITDA margin** driven by FX headwinds, growth investments into launches and innovation as well as higher incentive provisions, partially offset by business growth and continued savings from efficiency programs



9M 2025: Topline Resilience Despite LoE, VBP and Pricing Pressures

Pharmaceuticals

Sales by Key Category and Product (€m)

	9M 2024	9M 2025	Δ yoy (cpa)
Pharmaceuticals	13,473	13,353	+2%
Launches	1,406	2,248	+64%
Nubeqa	1,080	1,683	+60%
Kerendia	326	565	+79%
Eylea	2,473	2,408	-1%
Eylea 2mg	2,336	1,857	-19%
Eylea 8mg	137	551	+305%
Xarelto	2,632	1,823	-30%
Base Business	6,961	6,874	+2%
Radiology	1,542	1,630	+9%
Women's Health	2,139	2,258	+9%
IUD Family	932	1,037	+15%
Yaz Family	502	527	+8%
Other	705	694	+2%
Adempas	534	554	+6%
HEM Franchise	520	458	-10%
Aspirin Cardio	460	404	-9%
Adalat	362	383	+9%
Other	1,405	1,184	-13%

Nubeqa: strong growth across all regions

Kerendia: further strong growth momentum, especially in US and China

Eylea: stable performance, supported by 8mg launches (incl. pre-filled syringe)

Xarelto: continued LoE-driven genericization in Japan, Europe and Russia, on top of ongoing at-risk launches in Europe

Radiology: Significant volume growth of Ultravist, continued growth of CT Fluid Delivery

IUD Family: significant growth in US, driven by increased demand

Yaz Family: growth largely driven by higher volumes in China

Adempas: high patient compliance continues to drive US sales expansion

HEM Franchise: continued competitive pressure weighing on volumes and prices

Aspirin Cardio: softness due to VBP 10 implementation in China

Adalat: growth mainly driven by normalization of volumes in China

Other: mainly impacted by VBP related declines for Stivarga in China

Sales growth rates in Key Messages cpa = currency and portfolio adjusted.

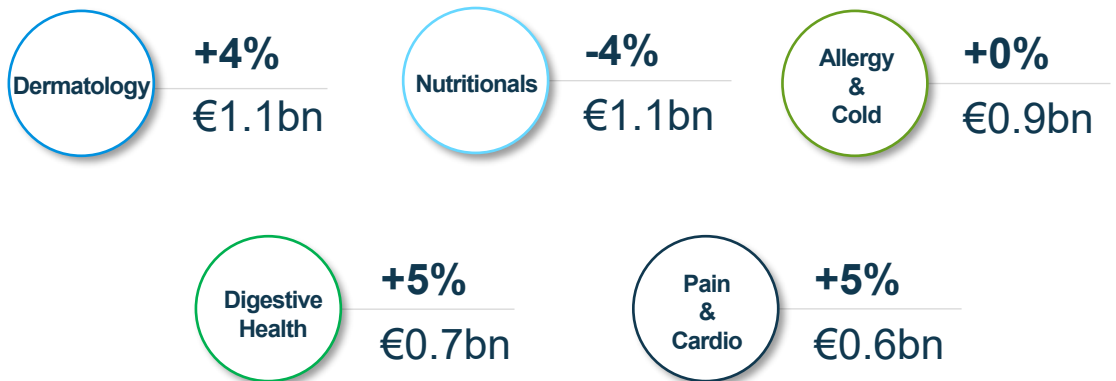


9M 2025: Moderate Growth, Amid Increasingly Challenging Market Conditions and Soft Seasonality in Allergy & Cold

Consumer Health

in €bn	9M 2024	9M 2025	Δ yoy
Net Sales	4.3	4.3	+2% cpa (+1% rep)
Volume			+1%
Price			+1%
FX			-4%
Portfolio			+3%
EBITDA before special items	1.0	1.0	+3%
EBITDA Margin before special items	23.4%	23.9%	

9M 2025 Net Sales by Category (Δ % yoy cpa, €bn)



- Broad-based and balanced price/volume growth, amid an increasingly challenging market environment
- Execution of portfolio strategy shows positive initial results, esp. in **Dermatology**, **Pain & Cardio** and **Digestive Health**, while **Nutritionals** impacted by challenging market conditions in US and China
- **Allergy & Cold** with strong Q1 in Cough & Cold, coupled with seasonal inventory pre-build phasing to Q3 in US, while comparing against a strong Q3 in EMEA and Allergy demand being continuously softer against prior year
- **EBITDA margin** ahead of prior year despite currency headwinds, benefiting from new operating model and continuous cost management efficiencies



9M 2025: Moderate Growth Reflecting Soft Market Environment

Consumer Health

Sales by Category (€m)

	9M 2024	9M 2025	Δ yoy (cpa)
Consumer Health	4,303	4,341	+2%
Dermatology	1,068	1,081	+4%
Nutritionals	1,017	1,073	-4%
Allergy & Cold	915	890	+0%
Digestive Health	684	698	+5%
Pain & Cardio	594	575	+5%
Other	25	24	+3%

Dermatology: Strong Demand for Priorin, driven by leveraging portfolio strategy and more flexible resource allocation, together with Bepanthen, Canesten and KangWang, including new launches

Nutritionals: Challenging market environment in US and China and discontinuation of the Care/of business in the U.S.

Allergy & Cold: Strong demand of cold products in Q1 in the US, counterbalanced by a soft allergy season and soft off-season demand in both categories

Digestive Health: Growth supported by MiraLax in the US, partly due to new product launch, Talcid in China and Iberogast in EMEA

Pain & Cardio: Strong demand for Saridon in Asia Pacific and for Aspirin Cardio in Europe and the US.



9M 2025: Key Financial Measures by Division

	Crop Science		Pharmaceuticals		Consumer Health		Reconciliation		Group	
[€ million, if not specified]	9M 2024	9M 2025	9M 2024	9M 2025	9M 2024	9M 2025	9M 2024	9M 2025	9M 2024	9M 2025
Sales	16,874	16,226	13,473	13,353	4,303	4,341	227	217	34,877	34,137
Sales by region:										
Europe / Middle East / Africa	3,951	3,873	5,316	4,870	1,520	1,676	224	213	11,011	10,632
North America	7,254	6,915	3,675	4,250	1,553	1,505	1	1	12,483	12,671
Asia / Pacific	1,569	1,569	3,698	3,527	648	640	1	0	5,916	5,736
Latin America	4,100	3,869	784	706	582	520	1	3	5,467	5,098
Cost of goods sold ^{1,2}	-10,052	-9,623	-3,276	-3,243	-1,475	-1,469	-156	-231	-14,959	-14,566
Selling expenses ^{1,2}	-3,159	-2,953	-4,398	-4,414	-1,863	-1,841	-46	-80	-9,466	-9,288
Research and development expenses ^{1,2}	-1,746	-1,742	-2,302	-2,422	-171	-167	-17	-45	-4,236	-4,376
General administration expenses ¹	-506	-485	-586	-546	-106	-105	-413	-391	-1,611	-1,527
Other operating income / expenses ¹	10	-41	-8	1	23	-7	-49	93	-24	46
EBIT before special items	1,421	1,382	2,903	2,729	711	752	-454	-437	4,581	4,426
EBIT margin before special items [%]	8.4%	8.5%	21.5%	20.4%	16.5%	17.3%	-200.0%	-201.4%	13.1%	13.0%
Special items	-4,007	-1,597	-223	-184	-125	-24	-431	-827	-4,785	-2,632
EBIT	-2,586	-215	2,680	2,545	586	728	-885	-1,264	-205	1,794
Depreciation & Amortization ¹	1,987	2,040	715	752	294	284	197	199	3,193	3,275
EBITDA before special items	3,408	3,422	3,618	3,481	1,005	1,036	-257	-238	7,774	7,701
EBITDA margin before special items [%]	20.2%	21.1%	26.9%	26.1%	23.4%	23.9%	-113.2%	-109.7%	22.3%	22.6%
Special items	-230	-2,421	-219	-184	-84	-24	-430	-827	-962	-3,456
EBITDA	3,178	1,001	3,399	3,297	921	1,012	-687	-1,065	6,811	4,245
Operating cash flow, continuing³	-454	-1,336	3,133	2,901	555	859	-863	-696	2,371	1,728
Cash flow-relevant capital expenditures ⁴	-760	-627	-622	-594	-114	-107	-183	-361	-1,679	-1,689

¹Before special items; ²Includes purchase price amortization (PPA) of €916m in COGS, €103m in selling expenses, €92m in R&D in 2025 and €822m in COGS, €130m in selling, €97m R&D in 2024, for Crop Science and Group; ³Net cash provided by (used in) operating activities; ⁴Cash flow-relevant capital expenditures (without leasing).

Health for all, Hunger for none



APPENDIX

Innovation



Crop Science: R&D Pipeline

Annual Update - May 2025

Not exhaustive

Total PSP
~€32bn

	Phase II	Phase III	Phase IV	Lifecycle management ¹	PSP ²
S&T - Corn	Corn LEP5	Corn HT5	Preceon Smart Corn – Biotech Trait ³ Corn LEP4 CRW4	Trait extensions (e.g., geographic expansion into APAC and Africa, event stacking) Enhancement of FieldView and continuous upgrades of digital features (e.g., next gen. seed placement and density tools)	~€11bn
	Corn Annual Germplasm Upgrades and New Hybrid Launches – Leveraging precision breeding				
S&T - Soy	Soy IP4	Soy HT5 (6 Tolerances - Adds PPO)	Soy IP3 Vyconic (5 Tolerances - Adds 2, 4-D & HPPD) Vistive Gold Xtend		~€5bn
	Soy Annual Germplasm Upgrades and New Variety Launches – Leveraging precision breeding				
S&T - Other ⁴	Canola HT4	Sugarbeets 2nd Generation Herbicide Tolerance ⁵ Cotton HT4 (5 Tolerances - Adds 2, HPPD & PPO) Cotton IP4		~€4bn	
	Wheat, Cotton, Canola/OSR, Veg, Rice Annual Germplasm Upgrades and New Hybrid and Variety Launches – Leveraging precision breeding				
CP	HER ⁶	New Herbicide New Herbicide New Herbicide	Icafolin	Non-selective: Glyphosate Selective: Merlin Flexx/Adego, Balance Flexx, Convintro, New over-the-top HER, Council Family, Ronstar One, Mesosulfuron	~€6bn
	FUN ⁷	New Fungicide New Fungicide		Nativo Plus, Fox Supra Continuous enhancement of digital features (e.g., wheat disease management tool)	~€3bn
	INS ⁹	New Insecticide	Plenexos	Vayego Duo, Fluopyram, New BLX-Containing Nematicide Mixture	~€2bn
	SGR ¹⁰			Ibisio New Seed Treatment	INS FUN ready mixture, Ladoran

1. Shown here is a subset of Bayer's total life cycle management activities; Products shown may not yet be fully registered in all jurisdictions; incl. all advancements made in FY'24, updated May '25 2. PSP = Peak Sales Potential, 50% incremental; Expected to reach 30% of PSP by 2032, 80% of PSP by 2038 and remainder in 2039+; Note that products are excluded from the pipeline PSP typically the year following launch; Projects listed under S&T and included in the peak sales potential by segment do not include projects funded by "Leaps by Bayer" investments 3. BASF collaboration 4. Includes seeds and traits, such as vegetables, cotton, canola, wheat, OSR, rice, vegetable seeds and sugarbeets, plus carbon and digital models 5. KWS collaboration 6. HER = Herbicide 7. FUN = Fungicide 8. 3rd party collaboration 9. INS = Insecticide 10. SGR = SeedGrowth

With digital upgrade
Developed with CropKey
Advanced to next phase
Biological

HT = Herbicide Tolerance
CRW = Corn Rootworm
LEP = Lepidoptera Protection
IP = other Insect Protection
Blockbuster = >€0.5bn exp. PSP



Pharmaceuticals: R&D Developments (since last update on July 25, 2025)

Phase I

- » **KRAS G12D Inhibitor**
(BAY 3771249)
- **DGKalpha Inhibitor and DGKzeta Inhibitor** (BAY 2862789 & BAY 2965501)
- **VVD STAT3 Inhibitor**
(VVD-130850, BAY 3630914)
- **Lanerkitug (CCR8 Ab)**
(BAY 3375968)

Phase III

- » **Bemdaneprocel**
Parkinson's Disease Cell
Therapy (BRT-DA01)

Submission

- 💡 **Gadoquatrane** submission in CN
- 💡 **Aflibercept 8 mg** submission in RVO in CN
- 💡 **Sevabertinib** submission in HER2-mut NSCLC 2L in Japan

Approval

- 💡 **Elinzanetant** approved in US

Oncology

Cardiovascular+¹

Neurology & Rare Diseases

Others

No changes in Phase II since July 25, 2025



Newsflow



Phase transition (FPFV)



New LCM



Discontinuations

¹ Including Precision Cardiovascular, Nephrology & Acute Care



Pharmaceuticals – Pipeline Overview¹ (as of October 30, 2025)

Phase I	Phase II	Phase III
VVD KEAP1 Act (VVD-130037 aka <i>NRF2 Inh.</i> , BAY 3605349) ● 225Ac-Pelgifatamab (BAY 3546828) ● 225Ac-PSMA-Trillium (BAY 3563254) ● SOS1 Inhibitor (BAY 3498264) ● PRMT5 Inhibitor (BAY 3713372) ● VVD RAS-PI3K Inhibitor (VVD-159642, BAY 3674171) ● 225Ac-GPC3 (BAY 3547926) ● VVD WRN Inhibitor (VVD-214) ● KRAS G12D Inhibitor (BAY 3771249) ● SEMA 3a (BAY 3401016) ● Dual FIIa/Xa Inhibitor (BAY 3389934) ● GIRK4 Inhibitor (BAY 3670549) ● Multiple System Atrophy rAAV Gene Therapy (AB-1005 aka AAV2-GDNF-MSA) ● Pompe Disease rAAV Gene Therapy (ACTUS-101) ● LGMD2I/R9 rAAV Gene Therapy (AB-1003 aka LION-101) ● GPR84 Antagonist (BAY 3178275) ● BAY 2701250 ● Primary Photoreceptor Diseases Cell Therapy (BRT-OpCT-001) ●	Sevabertinib (HER2/mEGFR Inhibitor) (BAY 2927088) ○ <i>// Metastatic or Unresectable Solid Tumors With HER2-activating Mutations (panSOHO)</i> Congestive Heart Failure rAAV Gene Therapy (AB-1002) ● <i>// Congestive Heart Failure (GenePHIT)</i> Anti-a2AP (BAY 3018250) ● <i>// Acute Ischemic Stroke; Pulmonary Embolism (SIRIUS)</i> Nurandociguat (sGC Activator Oral) (BAY 3283142) ● <i>// Chronic Kidney Disease (ALPINE-1)</i> Parkinson's Disease rAAV Gene Therapy (AB-1005) ● <i>// Parkinson's Disease (REGENERATE-PD)</i>	Darolutamide (AR Inhibitor) ○ <i>// Adjuvant Prostate Cancer (DASL-HiCaP) // Prostate Cancer with Biochemical Recurrence after Curative Radiotherapy (ARASTEP)</i> Sevabertinib (HER2/mEGFR Inhibitor) ● <i>// Advanced Non-small Cell Lung Cancer with HER2 Activating Mutations, 1L (SOHO-02)</i> Finerenone (MR Antagonist) ○ <i>// Non-diabetic Chronic Kidney Disease (FIND-CKD) // Chronic Kidney Disease in Type 1 Diabetes (FINE-ONE)</i> Vericiguat (sGC Stimulator) ○ <i>// Heart Failure (HFrEF) (VICTOR²)</i> Asundexian (FXIa Inhibitor) ● <i>// 2^o Stroke Prevention (OCEANIC-STROKE)</i> Bemdaneprocel (Cell Therapy) ● <i>// Parkinson's Disease (exPDite-2)</i>
Submissions		
Darolutamide (AR Inhibitor) ○ <i>// CN: Prostate Cancer (mHSPC)</i>		
Sevabertinib (HER2/mEGFR Inhibitor) ● <i>// CN, US, JP: HER2-mut NSCLC 2L</i>		
Finerenone (MR Antagonist) ○ <i>// EU, CN, JP: Heart Failure (HFmr/pEF)</i>		
Elinzanetant (Neurokinin-1,3 Rec Antagonist) ● <i>// EU: Vasomotor Symptoms</i>		
Aflibercept 8mg (VEGF-Inhibitor) ○ <i>// EU, JP, CN: Retinal Vein Occlusion</i>		
Gadoquatrane (High Relaxivity Contrast Agent) ● <i>// US, EU, JP, CN: Magnetic Resonance Imaging</i>		

Protein Therapeutics
 Cell Therapy
 Contrast Agent
 Genetic Medicine
 Radionuclide Therapy
 Small Molecule

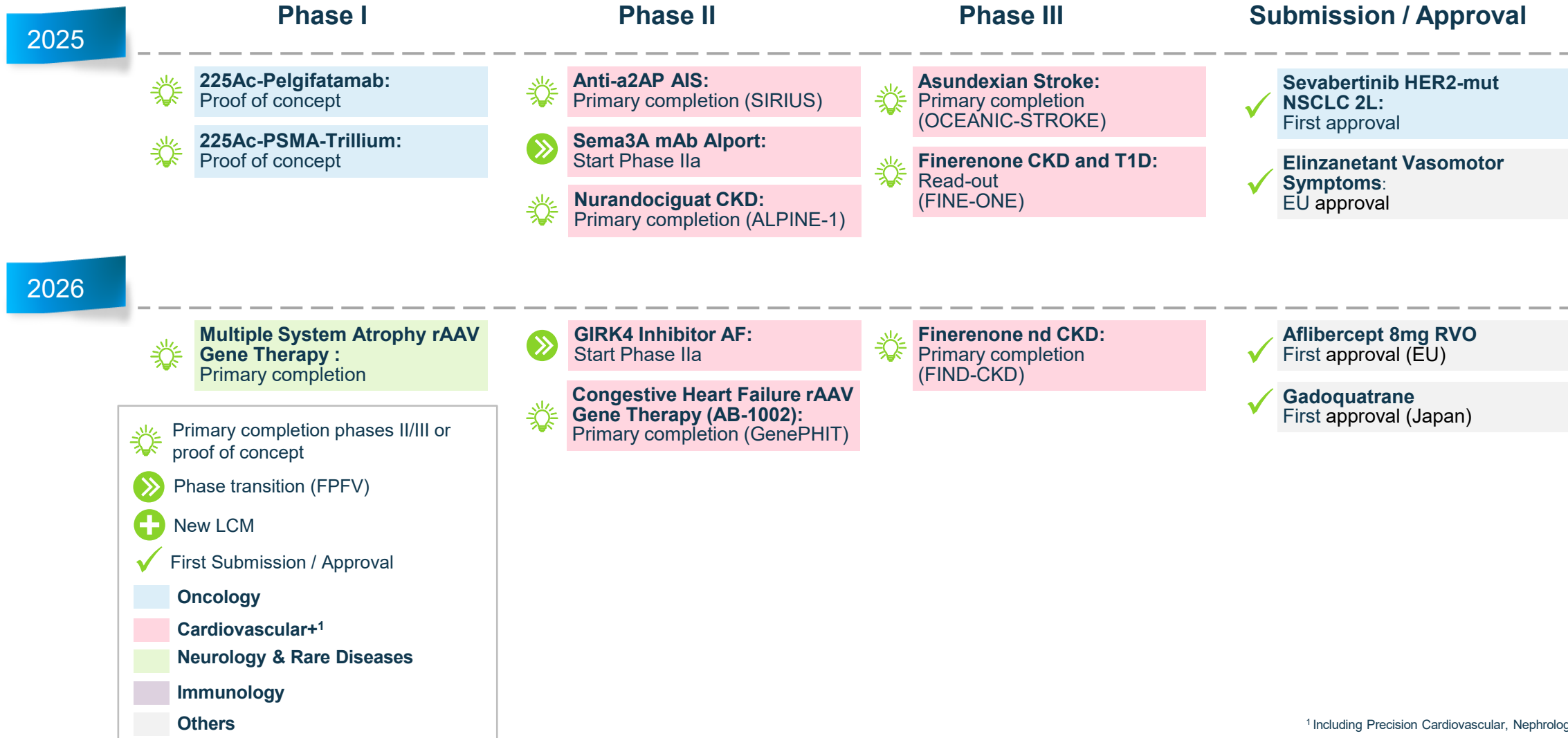
¹ Bayer and partner sponsored + 3rd party label enabling studies with first patient first visit
² Conducted by Merck & Co ³ Including Precision Cardiovascular, Nephrology & Acute Care

Full pipeline package available for download under:

<https://www.bayer.com/en/pharma/development-pipeline>



Major R&D Milestones Expected Until End of 2026 (as of Oct 31, 2025)

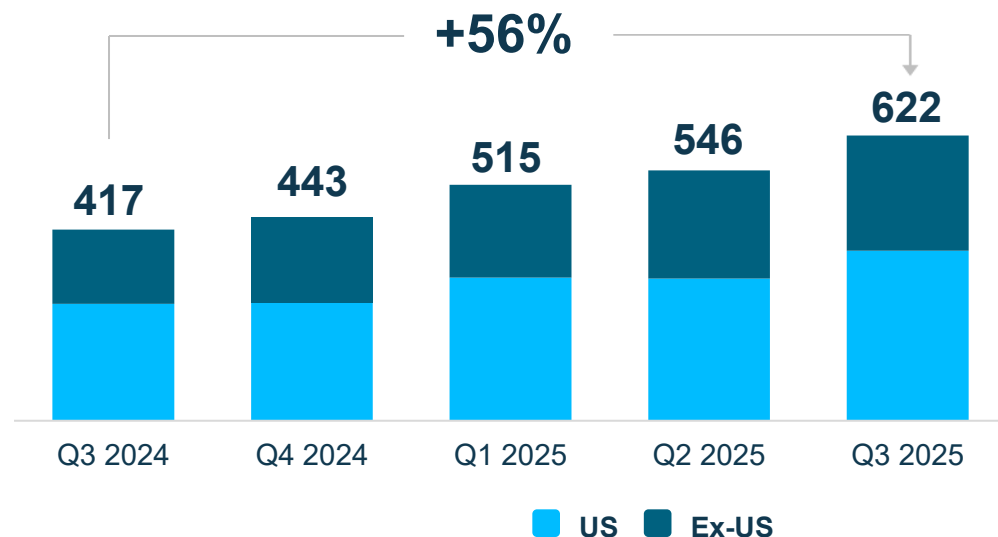


¹ Including Precision Cardiovascular, Nephrology & Acute Care

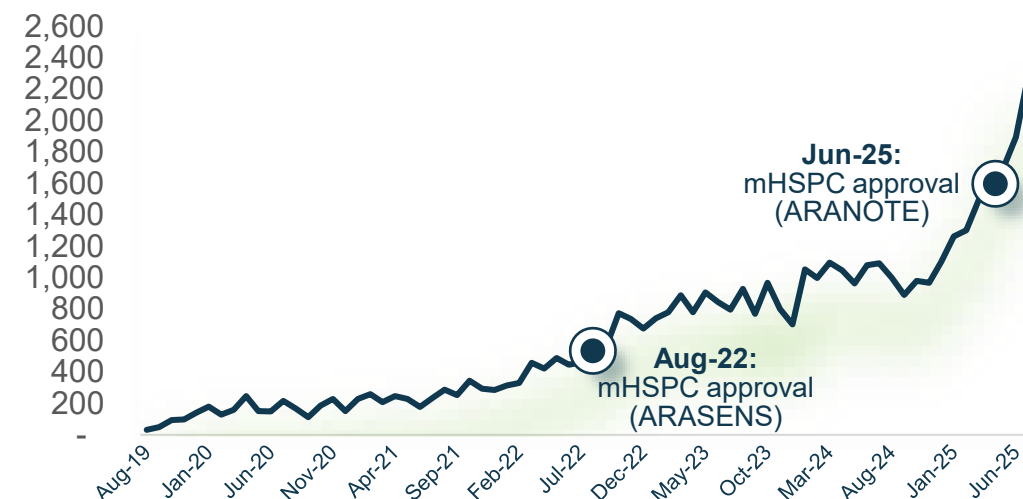


Nubeqa Continues to Show Strong Uptake With Gains in All Regions

Global sales development (€m, cpa growth rates)



US launch performance (monthly NBRx)¹



- Growth in the US ARI² market has accelerated following eligibility changes from IRA.
- NUBEQA is the fastest growing ARI² in the US

- The mHSPC³ launch continues to be a success in all markets, with ARANOTE providing another growth driver in key markets

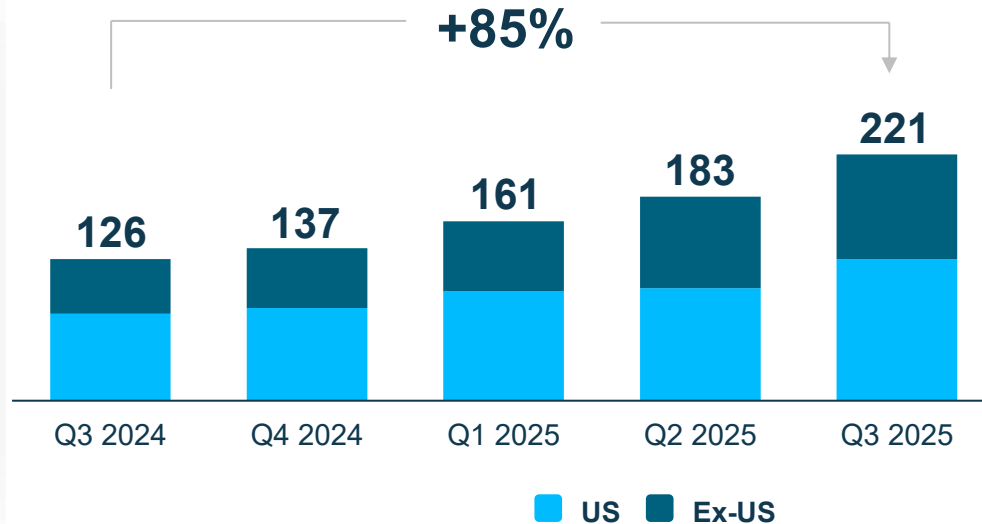
- Nubeqa is approved in more than 88 countries today (mHSPC approvals in 87 markets)

¹Source: IQVIA, YTD July 2025 ²ARI: Androgen Receptor Inhibitor ³mHSPC: metastatic hormone sensitive prostate cancer

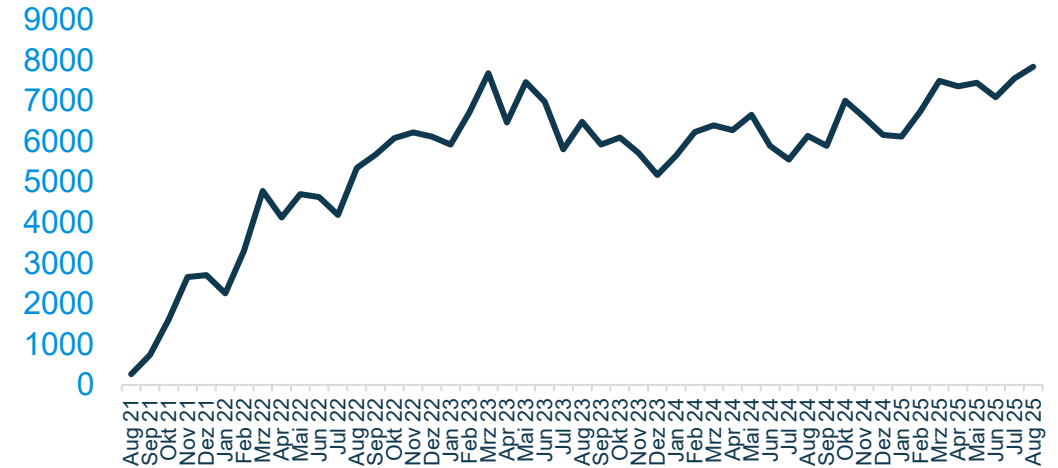


Kerendia Demonstrates Accelerated Sales Momentum in CKD/T2D, now FDA approved for HF LVEF $\geq$ 40%

Global sales development (€m, cpa growth rates)



US launch performance (monthly NBRx)¹



Approved by US FDA in patients with HF LVEF $\geq$ 40% following priority review. Further submissions to health authorities ongoing, expecting further launches in 2025.

Accelerated sales momentum in the US, driven by continued NBRx growth in T2D/CKD across specialties. Promising early performance indicators in HF LVEF $\geq$ 40%.

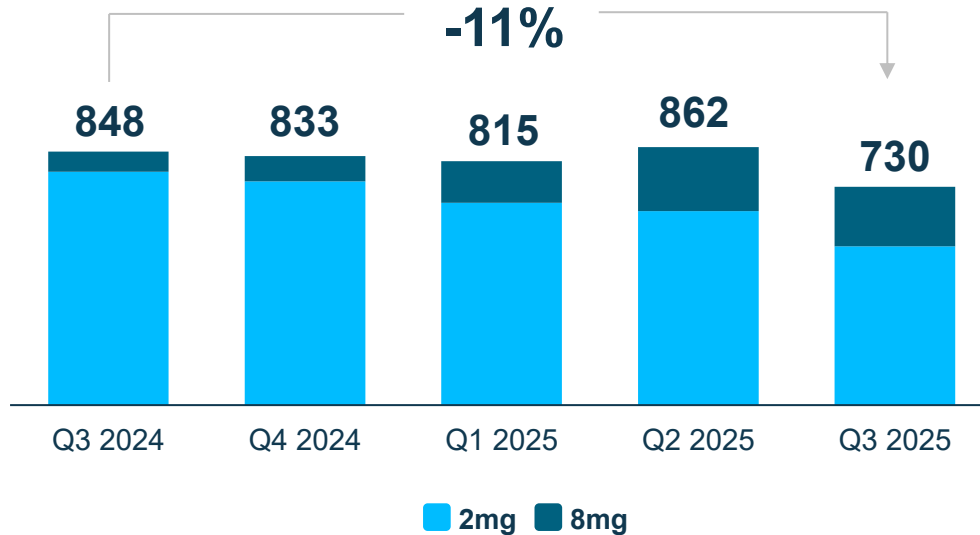
Growing ex-US penetration in key regions and countries, with China, India and Mexico as strong growth drivers and Japan with accelerated performance.

¹Source: This is based on information licensed from IQVIA: US NPA for the period 08/21 to 08/25

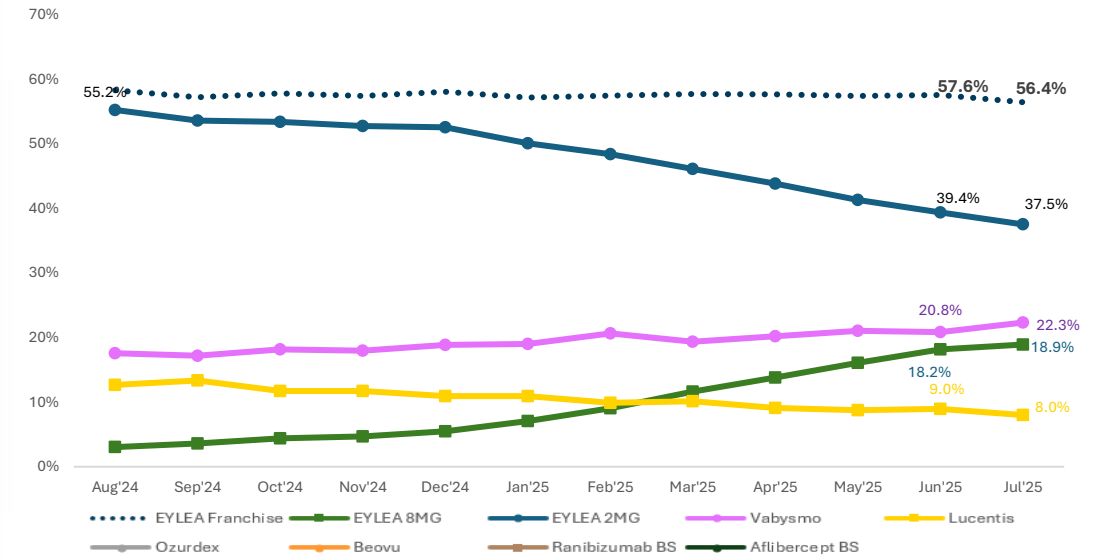


Eylea Maintaining Market Leadership; Launch of 8mg Gaining Further Momentum

Global sales development (€m, cpa growth rates)



Market share of anti-VEGF therapies (ex-US)¹



Only products with a market share higher than 5% are represented in this slide



- Increasing momentum of Eylea 8mg reaching 27% of total franchise sales
- Q3 showed volume growth of 4.6%, however impacted by price reduction primarily in Japan (MER)

- Continued strong leadership in the anti-VEGF segment with stable market share
- Eylea 8mg overtakes Vabysmo in France, Spain, Sweden, Norway, KSA, UAE

- Unparalleled approved treatment interval of up to 6 months
- EU procedure for RVO indication in progress. CHMP Opinion expected Dec. 2025

¹Source: Company market data 1. MARS (IQVIA+GERS, NPI) value market share, 2 PFS: pre-filled syringe

Health for all, Hunger for none



Thank
you!