

# R&D Pipeline Update The Beginning of What's Next

Capital Markets Day March 10-11, 2021

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## Cautionary Statements Regarding Forward-Looking Information

This presentation may contain forward-looking statements based on current assumptions and forecasts made by Bayer management.

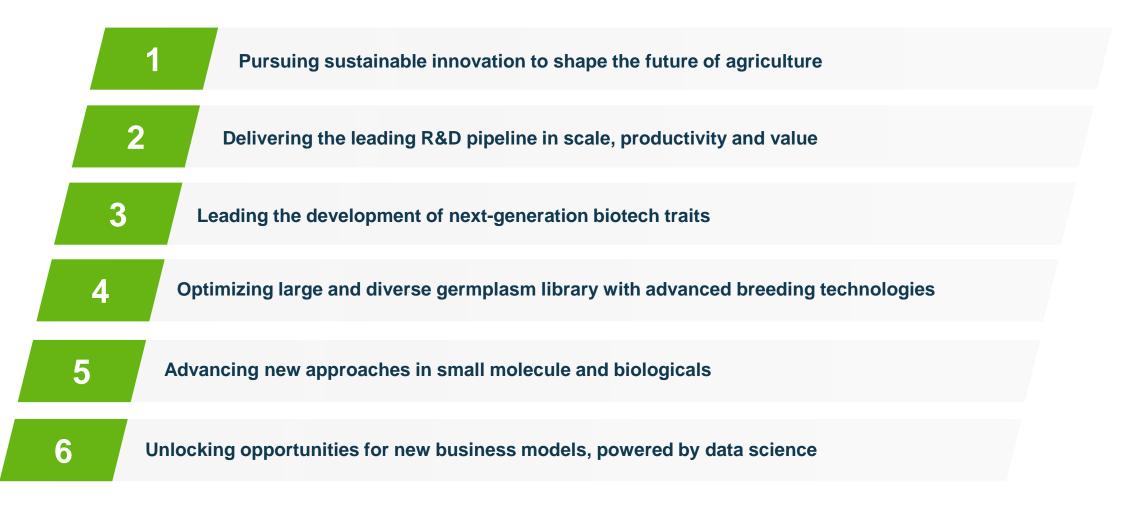
Various known and unknown risks, uncertainties and other factors could lead to material differences between the actual future results, financial situation, development or performance of the company and the estimates given here. These factors include those discussed in Bayer's public reports which are available on the Bayer website at http://www.bayer.com/.

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## R&D Strategic Priorities

**Delivering World Class Innovation** 

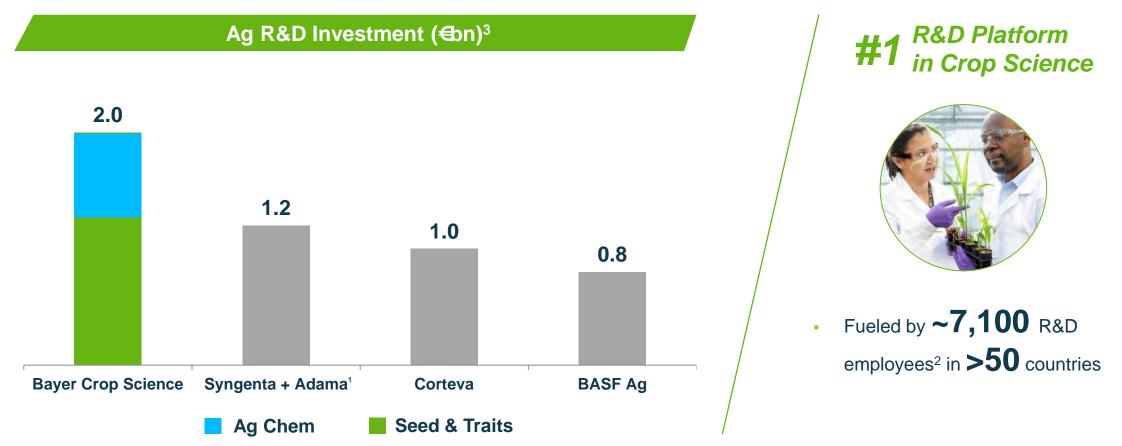


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## Unmatched R&D Investment Powers Industry-Leading Portfolio

Shaping the Future of Agriculture with Sector's Most Productive Innovation Platform



<sup>1</sup> Represents the legacy Syngenta results plus Adama. Excludes non-agro business sales of ADAMA (nutritional supplements, aromatic products, industrial products). Syngenta Group formal reporting did not begin until H1 2020. <sup>2</sup> Includes permanent and temporary employees

<sup>3</sup> Company information ; exchange rate: FY 2019: ~1.14 USD/EUR. 2020 Reported results for all companies except Syngenta = 2019 reported results. Bayer R&D excludes impairment charges.



## >100 Technology Agreements Fuel Open Innovation Model

From LEAPS to Licensing, Partnerships Power the Ability to Drive Disruptive and Iterative Innovation

**Partner of choice**, with >100 technology collaborations, customer-sponsored research initiatives, venture capital agreements and crowdsourcing powering our open innovation model



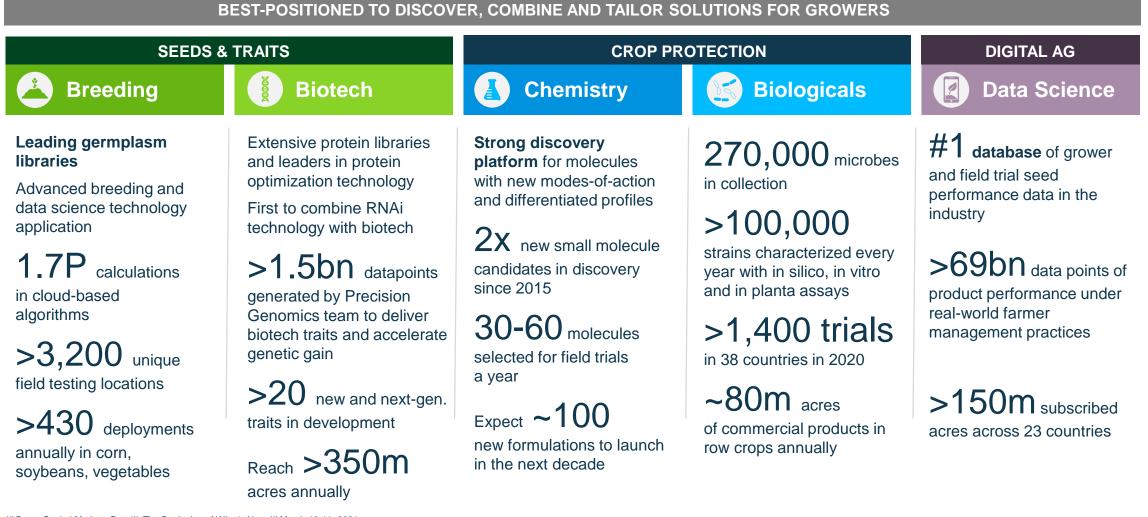
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## Breadth and Depth of Five Core R&D Platforms Power Innovation

Convergence of Leading R&D Platforms to Unlock Next Layer of Value Creation in Agriculture

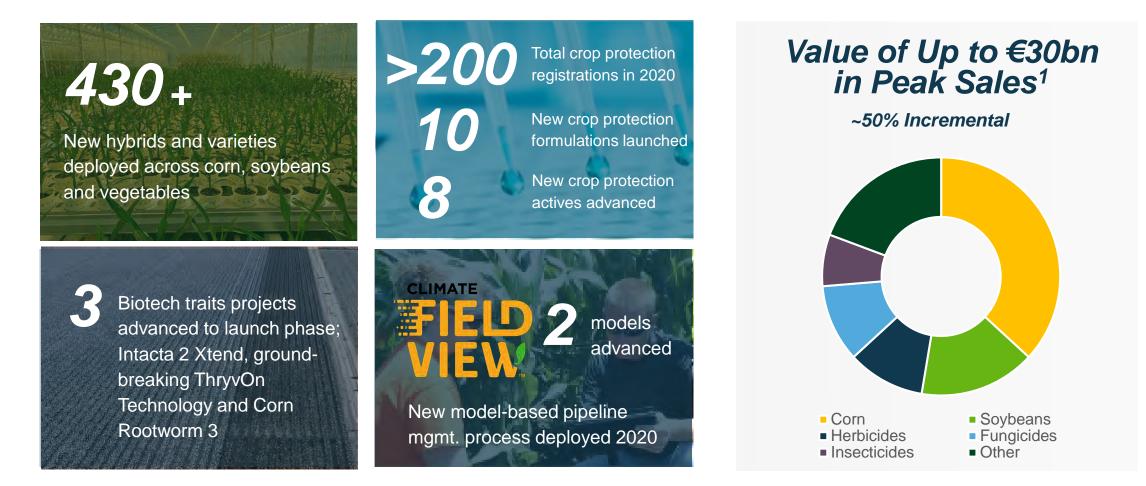


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## Meaningful Advancement of Most Valuable R&D Pipeline in Ag in 2020

Converting Industry Leading Investment into New Products for Farmers



<sup>1</sup> Represents non-risk adjusted estimated peak sales for the combined breeding, biotech, crop protection and environmental science pipelines, as well as new business models and new value areas.



## Unmatched Innovation Pipeline is Set to Drive Growth

Total Pipeline Peak Sales Potential Up to €30bn<sup>2</sup>; ~50% Incremental

|                                    | Corn S&T   | Soybean S&T   | Herbicides   | Fungicides   | Insecticides  | Other, Vegetables,<br>Environmental Science   |
|------------------------------------|--|---|--|--|---|---|
| Peak Sales<br>Potential            | ~€10-11bn  | ~€4-5bn   | ~€3bn  | ~€3bn  | ~€2bn   | ~€5-6bn   |
| Expected<br>Ongoing<br>Refreshment | 150+ New Hybrids<br>Commercialized<br>Annually           | <b>150+</b> New Varieties<br>Commercialized<br>Annually   | <b>35+</b> New Formulation<br>Launches in the next<br>Decade | 20+ New Formulation<br>Launches in<br>the next Decade  | 20+ New Formulation<br>Launches in<br>the next Decade | <ul> <li>~130 Vegetable<br/>Hybrids/Varieties<br/>Commercialized Annually</li> <li>20+ New Formulation Launches<br/>in the next Decade</li> </ul> |
| Product Launches                   | SmartStax PRO<br>VTPRO4<br>Short Stature Corn<br>Hybrids | VIATAFORMA<br>NTACTA 25                                   | INCERO®<br>Mateno®   | DELARO<br>Complete<br>bloon & (Isoflucypram)<br>Fox Supra (Indiflin®) <sup>1</sup><br>Xivana (Fluoxapiprolin) <sup>3</sup> | Plenexos (Spidoxomat) <sup>3</sup><br>Belt Smart      | ThryvÖn<br>TECHNOLOGY   |
| Planned<br>2030                    | Short Stature Corn<br>Trait                              | Soybean Herbicide<br>Trait Stack with Five-<br>Tolerances | New Non-Selective<br>PPO Herbicide <sup>1</sup>              | New Fungicide for<br>Asian Soybean<br>Rust   | Decis Phoenix   | 4 <sup>th</sup> Generation Bollgard<br>Cotton Trait   |
| Select<br>2025 –                   | Next Generation<br>Herbicide Tolerance<br>Traits         | 3 <sup>rd</sup> Gen. Soybean<br>Insect-Control Trait      | New Mode of<br>Action Herbicide                              |  | Novel Mite Solution                                   | Dicamba-Tolerant<br>Canola Trait  |

Note: Subject to regulatory approvals and pending registrations. Represents a subset of the pipeline. Launches are all approximate. <sup>1</sup> In collaboration with Sumitomo<sup>2</sup> Company estimate<sup>3</sup> Products not registered in all jurisdictions

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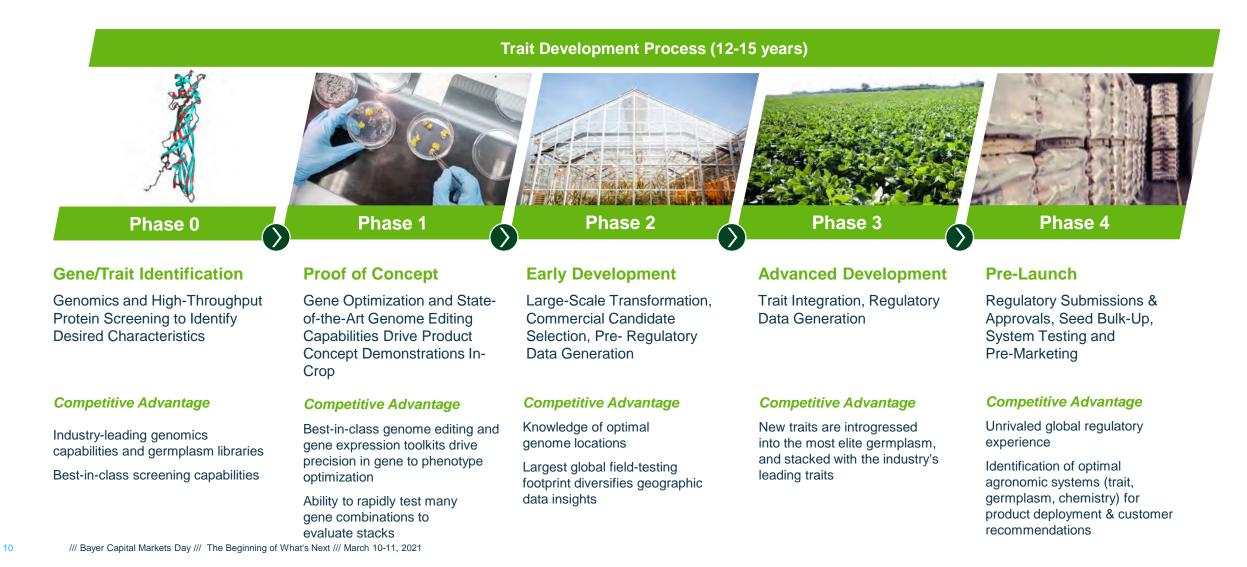


## next-generation biotech traits



## Scale and Expertise in Biotech Crop Development Lead the Industry

**Developing World-Class Biotech Traits and Crops** 





## Next-Gen Soy Traits to Offer Greatest Weed Control Flexibility

Technologies Provide Solutions to Address Farmer Needs, Herbicide Resistance Challenges



2020 Demo Plot in Monmouth, Illinois (First treatment is dicamba and Enlist @ V3 followed by Liberty and Callisto @ R1)

<sup>1</sup> In collaboration with Sumitomo

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Control

Soybean HT5

2020 Demo Plot in Monmouth, Illinois (3X rate PPO herbicide @ V3 & R1)



continued use of conservation tillage and notill systems which improve carbon sequestration and soil health



## Third-Gen Intacta Further Enhances Insect Control Spectrum

Intacta 2 Xtend launches in 2021; Next-Generation Currently in Phase 3



<sup>1</sup> Pending regulatory approvals Always read and follow label instructions. Products not registered in all jurisdictions.

## First Biotech Trait to Launch for Piercing and Sucking Insects NEW: USDA Deregulation of Trait Paves Way for 2021 U.S. Stewarded Ground Breakers Program

- Protein design and optimization resulted in a protein that controls targeted piercing/sucking insect pests through expression in the plant tissues they attack
- Built-in technology will help protect cotton and may help reduce insecticide applications for tarnished plant bugs and thrips species<sup>1</sup>, providing more management flexibility





<sup>1</sup> ThryvOn<sup>™</sup> Technology has proven protection against tobacco thrips (Frankliniellafusca); Western flower thrips (Frankliniellaoccidentalis); tarnished plant bug (Lygus hesperus); and the Western Tarnished Plant bug (Lygus lineolaris). Scouting is critical to determine which and how many insecticide applications are recommended when economic thresholds are met

Glendora, Mississippi, U.S.A. Planting date May 13, 2020; Picture taken Nov. 4, 2020



Transformative Technologies

Reduces insecticide use and the environmental impact of the crop protection program

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#### Next-Gen Insect Control Traits in Corn Launching Near-Term BAYER

Below- and Above-Ground Insect Control Refresh with Broader Spectrum, Better Efficacy

Aug. 9, 2019 Demo Plot Root Dig in Waterloo, Iowa, U.S.





- **ADVANCING TO LAUNCH:** Recent China import approval paves way for planned commercial launch in 2021-2022 for Corn Rootworm 3, i.e. SmartStax PRO and VTPRO4
- Includes novel RNAi MOA introduced through CRW3
- Acre opportunity of >75m
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2018-2019 Season at V5-V6 in Sorriso, MT, Brazil



Protection

- **NEW:** Recent full cultivation approval in Brazil represents a critical milestone for planned commercial launch in 2025
- First 2 new MOA in Brazil for fall armyworm in more • than a decade



Root and leaf protection ensures optimum use of fertilizers and sunlight for maximum yield potential.



## Game-Changing Short Stature Corn Shows Improved Standability

High Wind Events in Bayer Field Trials Consistently Demonstrate a Reduction in Severity of Damage

#### Three Approaches to Short Stature Corn To Provide Market Access Flexibility

#### **Breeding:** Phase 3

 Advanced breeding used to introgress naturally occurring short stature characteristic into elite germplasm

#### **Biotechnology: Phase 3**

 In collaboration with BASF, uses transgene to shorten internodes; enables applicability across wide-array of germplasm

#### **Genome Editing: Discovery**

 Multiple, elegant approaches to generate short-stature corn, creating potential for opportunities in multiple markets  In this photograph from Iowa in summer 2020, Short Stature Corn plots (surrounded in red) are still standing, compared to wind damaged taller corn that borders it.



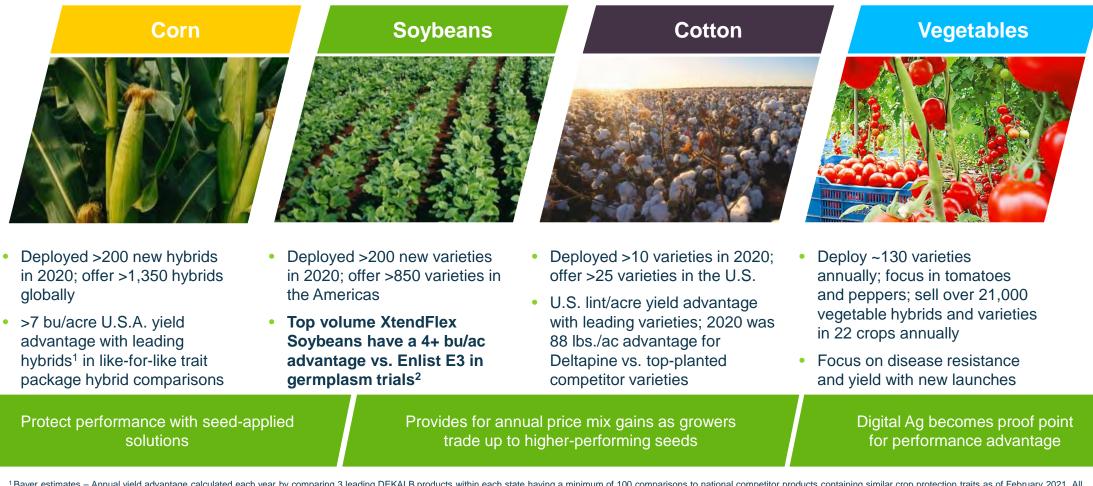
## advanced breeding technologies





## Annual Germplasm Upgrade Drives Growth and Attracts Partners

Global Germplasm Libraries and Advanced Breeding Tools Deliver High-Performing Seeds



<sup>1</sup>Bayer estimates – Annual yield advantage calculated each year by comparing 3 leading DEKALB products within each state having a minimum of 100 comparisons to national competitor products containing similar crop protection traits as of February 2021. All comparisons are head-to-head using +- 2RMs and weighted average calculated using 15% moisture. <sup>2</sup> Data as of October 22, 2020. 2020 Bayer Commercial Germplasm Trials (94 locations in 2020 reporting data located in IL, IN,IA, KS, MD, MI, MN, MO, NE, OH, SD, TN, and WI) Bayer Commercial Germplasm Trials = 9 of the top 10 volume forecasted XtendFlex products.

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## Scale and Leading Technology Drives New Seed Development

Optimizing Extensive Germplasm Library to Develop New Capabilities for Better Customer Solutions

|  |   | 8–10 Year Produ   | uct Development Timelin   | le  |  |
|--|---|---|---|---|--|
| Vast Library of Germplasm  | Every seed<br>genotyped   | Grow Selections in<br>Protected Culture   | Prescribed Field         Experiments  | Imaging at scale  | New Generation of<br>Products  |
| Includes hundreds of<br>thousands of unique<br>sets of genetic<br>information. Represents<br>breeding in 120+<br>locations/25+ countries | Proprietary chipping<br>technology for DNA<br>genotyping preserves<br>seed for subsequent<br>protected culture and<br>field testing | 7 acre, automated<br>greenhouse in AZ will<br>allow 3 planting cycles<br>a year, speeding time to<br>market | Time savings in the<br>lab enables 2 years<br>of germplasm/trait<br>combination testing<br>in the field | Collected >45 million<br>data points through<br>our field imaging<br>capabilities                         | Advanced analytics<br>applied to every<br>decision. Partnership<br>with Climate Corp. to<br>enable next-gen<br>product development |
| <i>Competitive<br/>Advantage</i>   | <i>Competitive<br/>Advantage</i>  | <i>Competitive<br/>Advantage</i>  | Competitive<br>Advantage  | Competitive<br>Advantage  | <i>Competitive<br/>Advantage</i>   |
| Allows us to precisely<br>create new genetic<br>lines needed every<br>year from a<br>proprietary library                                 | Pipelines for corn &<br>soybean are 4X & 6X<br>larger than 2012 due to<br>genotyping in the lab<br>saving 1 year of testing         | Enabling faster<br>development of new<br>products in a<br>protected greenhouse<br>environment               | Improving customer<br>recommendations,<br>better match products<br>to specific<br>environments          | Data accuracy and<br>analytics throughout<br>the pipeline to<br>enhance decision<br>making at every stage | Al driven, globally<br>connected pipeline is<br>unlocking new potential<br>fueled by data and<br>insights                          |

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## Precision Breeding: Moving from Selecting the Best with Breeding 3.0 to Designing the Best Seeds for Farmers

Uses Advanced Genetic Models and Selection, Environmental Modeling and Predictive Analytics

Powered by customer needs and insights, our data scientists generate digital product concepts and requirements

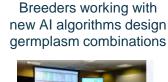
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- Using our vast germplasm library and • cutting-edge genomic selection model, AI models - supervised by scientists design germplasm to meet concepts
- New breeding and selection methods and • our automated greenhouse facilities quadruple the rate of product improvement
- Prescriptive field testing operations evaluate potential new products across diverse growing environments/farming practices to advance best product concepts for customers











Transformative Technologies









Sample of DNA from chipped seed is sequenced

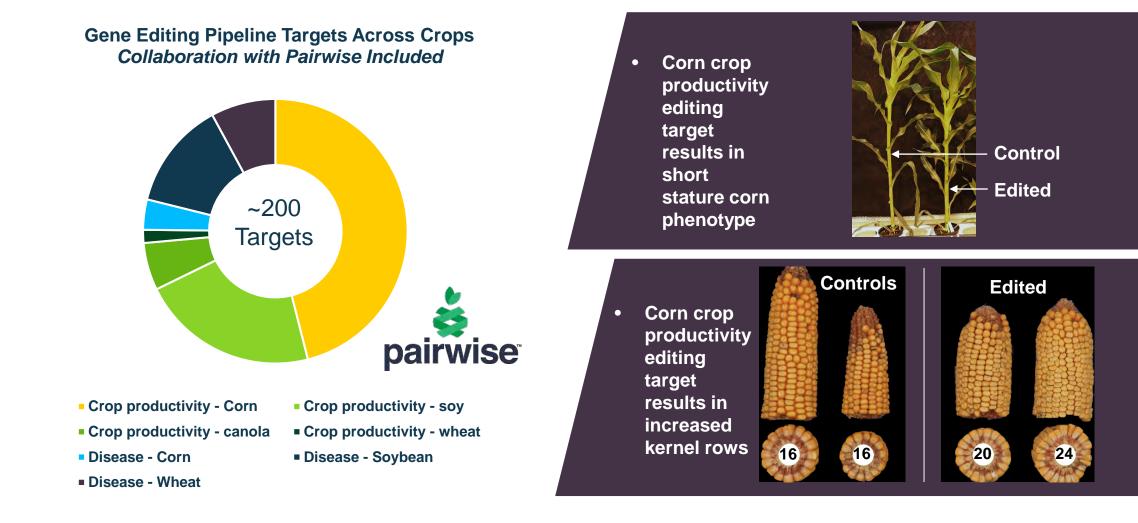
Automated greenhouse facilities advance selected seeds





## Gene Editing Targets With High Commercial Relevance Accelerating

Nearly 200 Target Identified in Several Technically Challenging Focus Areas





# new approaches in Crop protection



## Small Molecule Candidates in Discovery Phase Double

Driven by Continued Strategic Enhancements to Identify and Optimize Candidates

### Drivers

Weed, Insect and Fungal Resistance

Regulatory Pressure on Old Chemistries

Increasing Regulatory Hurdles for New Products

Strong Reliance on a Few Modes of Action



#### **Biological Screening**

increased automation and data science

#### Phenotyping finds new starting period



finds new starting points missed with conventional screening

### Target-based Screening

direct focus on new Modes of Action



Early Safety Testing drives optimization toward registrable compounds



*New/unknown MoAs of all running Discovery projects (all Indications).* 



*New Small Molecules Candidates in Discovery since 2015* 



# Well Positioned to Maintain Track Record of Success in Small Molecules

Bayer Has Launched At Least One New Active Ingredient (AI) Per Year Since 2007

#### Industry Leading Performance in CP Development

- Across all indications, the company has consistently and significantly outperformed all other players in Crop Protection
- 15 new AIs launched since 2007; ~10 AI in the current development pipeline

#### Early Safety Testing Focuses Efforts on Registrable Compounds

- Increasing regulatory standards globally make it more challenging and expensive to bring CP innovation to market
- However, Bayer expects to maintain high innovation output, increasing the proportion of novel MoA in the second half of the decade

#### Industry Leading In-House Innovation Engine Supplemented by Strategic Technology Development Agreements

- Development capability and capacity to enable key innovation from other ag companies to addresses critical key grower needs not covered by in-house innovation; doing consistently, with 6 co-developments from 2010-2025
- Highly trusted partner to smaller ag players, enabling them to bring their innovative solutions to a broader community of growers.

#### A Promising Project Pipeline: Active Ingredients in Development Phase of Pipeline (Phases 2-4)

| Herbicides                                 | Fungicides                       | Insecticides                |
|--|----------------------------------|-----------------------------|
| • Novel PPO Herbicide <sup>1</sup> Phase 3 | • iblon Advancing to Launch      | • Plenexos Phase 3          |
| New Herbicide MOA Phase 3                  | • Fox Supra <sup>1</sup> Phase 4 | Novel Mite Solution Phase 3 |
|  | • Xivana Phase 4                 |                             |
| laboration with Sumitomo                   | New Fungicide Phase 2            |                             |

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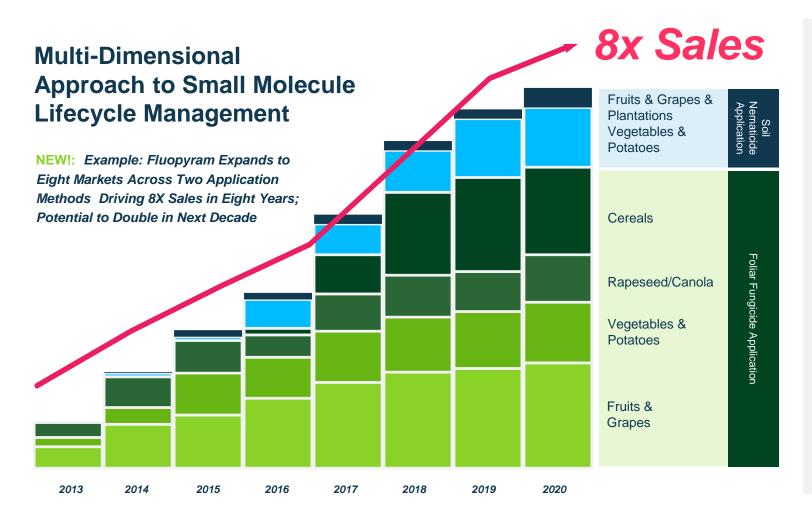
<sup>1</sup> In colla

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## Scale, Innovation Underpin Excellent Life Cycle Management

Sustains Value Generation from Crop Protection Small Molecule Chemistry



#### Enablers of Unique Life Cycle Management in Crop Protection

#### Active Ingredient Stewardship

- Sustainable and consistent resistance
   management
- Responsible maximum soil loading guidelines

#### **Grower Convenience**

- Differentiated formulations for the application methods
- Ready mixture solutions for built-in resistance management and broader spectrum of activity
- Compatibility for tank mix and rotation in the program of treatment, especially with biologicals

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## Plenexos: The Next Generation Ketoenol Insecticide

First Launches Expected in 2024; > €300m Peak Sales Potential

NEW: First ketoenol insecticide expected to offer both foliar and soil uses

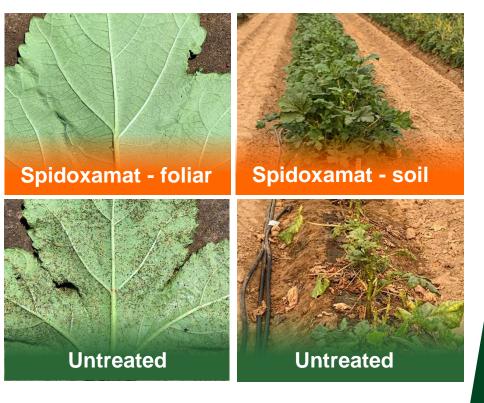
#### Plenexos will enhance ketoenol insecticides by offering:

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- High plant mobility, which ensures high efficacy against key sucking pests (aphids, white flies) at low dose rates for foliar and soil uses
- Will feature a broad crop scope, as the ketoenol Spidoxamat<sup>2</sup> is suitable for application in arable and horticulture crops (soybeans, cotton, fruits and vegetables)
- Regulatory submissions in key markets planned in 2022, approvals expected starting in 2024
- Targeted markets: LATAM, NA, APAC and TAMECIS<sup>1</sup>

Developed under the guidelines of Bayer's new Sustainability Development Policy, to meet regulatory requirements of today and tomorrow



(S)

Increases productivity per acre through improved insect control

Always read and follow label instructions. Products not registered in all jurisdictions. <sup>1</sup> TAMECIS stands for Turkey, Africa, Middle East, Commonwealth of Independent States <sup>2</sup> Commercialization is dependent on multiple factors, including successful conclusion of the regulatory process. The information presented herein is provided for educational purposes only and is not and shall not be construed as an offer to sell, or a recommendation to use, any unregistered pesticide for any purpose whatsoever. It is a violation of federal law to promote or offer to sell an unregistered pesticide.



Enables continued use

of conservation

tillage and no-

till systems which improve

carbon sequestration

and soil health

## New Herbicide Molecule Unlocks Greater Flexibility

First New Mode of Action for Post Emergence Weed Control in 30 Years Advances to Phase 3

#### Potential to build on #1 position in global herbicides<sup>1</sup>



- NEW: Project advances to Phase 3, following Phase 2 advancement last year
- Allows use in various market segments, beyond traditional nonselective use
- Opens new opportunities for herbicide tolerance trait systems in major crops; discovery program launched
   Internal estimates



## Fox Supra Fungicide Upgrades Fox Franchise in Brazil

New technology to control Asian Soybean Rust; >€500m Peak Sales Potential Opportunity

#### Builds on #1 position in soybean fungicides<sup>1</sup>

- Long-lasting solution to offer unrivaled control of Asian Soybean Rust, the most difficult to control and commercially most relevant disease for soybean growers in Brazil
- Indiflin<sup>®2</sup>, a new technology which is exceptionally strong in Asian Rust control, is an innovative AI that will be the new technological backbone of the Fox family
- Fox Supra combines the next-generation technology Indiflin®, with Prothioconazole, another leading soy fungicide with a different mode of action, both helping to reduce the development of resistance and to broaden the spectrum of efficacy to other relevant diseases
- The outstanding and long-lasting disease control provided by Fox Supra will enable growers to increase yield



Increases productivity through improved Asian Soybean Rust control

<sup>1</sup> Internal estimates <sup>2</sup> In collaboration with Sumitomo. Always read and follow label instructions. Products not registered in all jurisdictions

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## Exploring New Product Concepts Drives Future Growth for Biologics

Open Innovation approach broadens product offerings with exceptional product development and support



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## Serenade : Delivering Biologic Growth in Expanding Markets

Accelerated growth in emerging soil and expanding foliar bacterial markets across fruit & vegetable



**NEW** – Serenade Soil Activ propels growth of Serenade brands >€150M peak net sales in next 10 years

**Serenade "lighthouse" brand** and unique *Bacillus amyloliquiefaciens* strain QST 713 delivers sustainable solutions in emerging soil and expanding bacterial disease markets via Tailored Solutions

- Serenade ASO brand offers unique MOA components to control foliar bacterial and fungal diseases, while reducing resistance risk and reducing residues
- Serenade Soil Activ provides farmers handling efficiency with low use rates and higher concentration of spores for fast root colonization, generating increased marketable yields with improved quality and nutrient density
- Serenade Soil Activ launching in the U.S. and Australia in 2021, in Turkey in 2023 and broader global uses to follow
- Targeted markets: NA, EMEA, APAC and LATAM

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Untreated



Sustainably increases marketable yield with spores optimized for improved root colonization

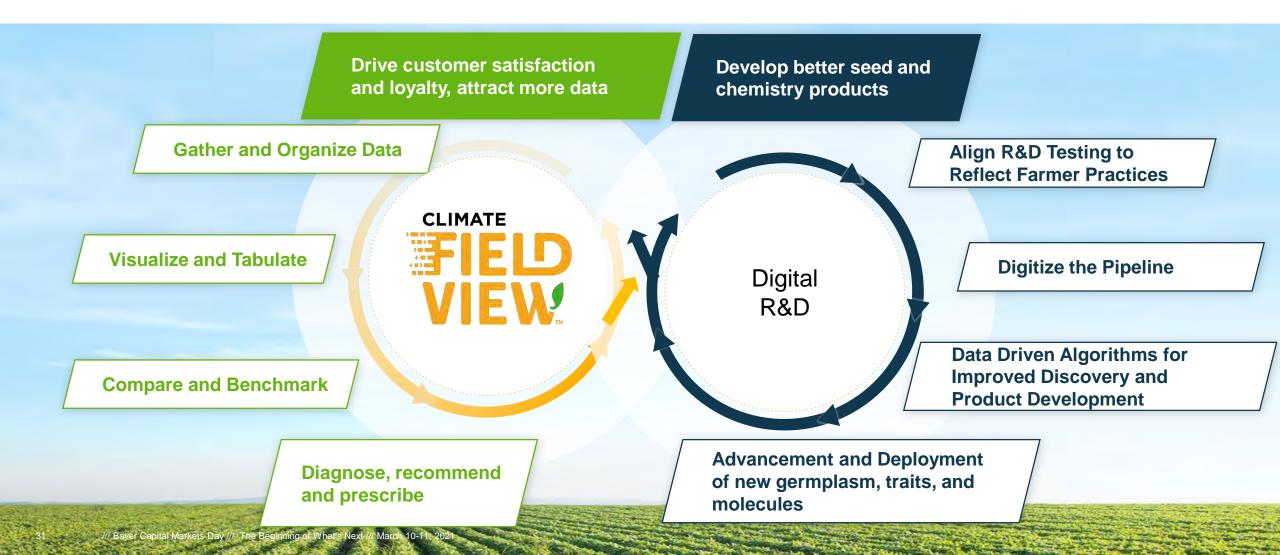


## powered by data science



## Data is Digital Currency to Build a Global Integrated Platform

Continuous Circle of Value Creation from Richer Data Sets, Leading to Smarter Digital Tools





## Digital Insights Unlock Opportunity to Farm in New & Different Ways

Quantitative Comparisons and Analysis Can Further Optimize Performance, Improve Ag Practices

**EXAMPLE 1:** Seed Advisor Models Improve Productivity Per Acre With Better Seed Placement Recommendations

- Models powered by >6.9m data points from >8,600 hybrids and >70,000 fields
- 2017-2020 testing demonstrates 6 bu/ac yield lift using recommendations
- Product enhancements using FieldView data improve placement accuracy



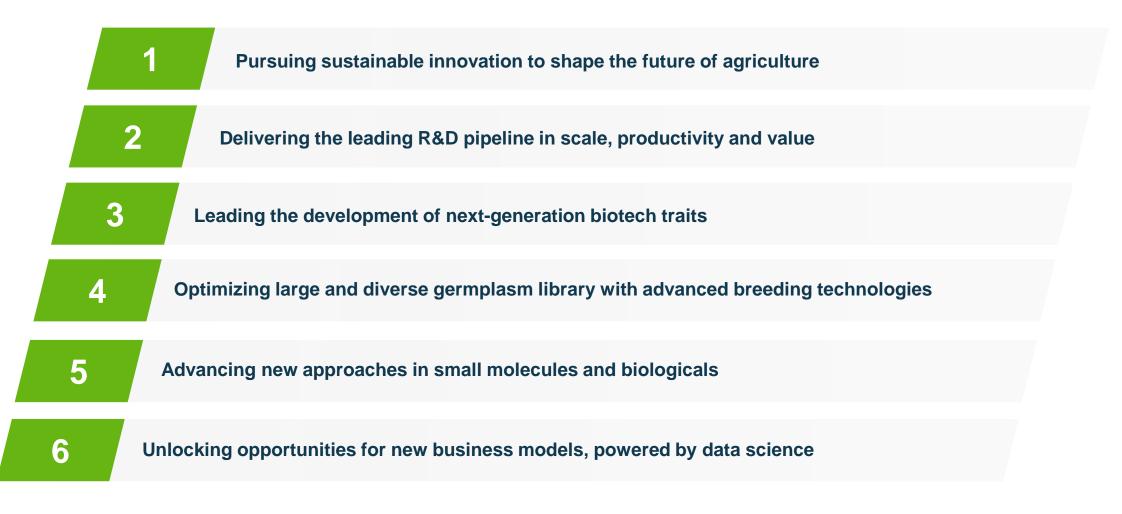
#### **EXAMPLE 2:** Showing Growers the Value of Fungicide Applications Through Their Own Data

- Delaro Performance Showcase highlighted benefits of timely fungicide application with an untreated strip between two Delaro fungicide treated strips
- Planting and Delaro application data captured in FieldView
- Bayer data demonstrate that 74% of the time, farmers see a positive response from fungicide application





**Delivering World Class Innovation** 





March 2021 Pipeline *Strategic Business Entity R&D Pipeline* 



## Corn R&D Pipeline – Peak Sales Potential: €10-11bn

| R&D Target   | Technology   | Phase*         | Enhancement** |  |
|--|--------------|----------------|---------------|--|
|  | Dig Br PBt   | 1 2 3 4        | Dev. Subm.    |  |
| YIELD & ABIOTIC STRESS   |              |                |               |  |
| Annual germplasm upgrades<br>Short Stature Corn<br>Short Stature Corn <sup>1</sup>   |              |                |               |  |
| Seed Placement // North America  | ✓            |                | NEW           |  |
| <ul> <li>Seed Density</li> <li>North America<sup>2</sup></li> <li>EMEA</li> <li>LATAM</li> </ul>   | ✓<br>✓<br>✓  |                |               |  |
| PEST MANAGEMENT  |              |                |               | *R&D Phases:   |
| Chewing Pests  |              |                |               | 1 – Research, 2 – Early Development, 3 – Late Development, 4 – Registrations F   |
| Above Ground (Lepidoptera)<br>// 4 <sup>th</sup> generation Lepidoptera protection<br>// 5 <sup>th</sup> generation Lepidoptera protection           | $\checkmark$ |                |               | <b>**Product enhancement</b> : (Life Cycle Management activities)<br>Dev. – Under development; Subm. – Submitted for Registration                            |
| Below Ground (Coleoptera)           // Corn Rootworm 3 (i.e. SmartStax PRO and VTPRO4)           // 4 <sup>th</sup> generation Coleoptera protection | $\checkmark$ | adv. to launch |               | Br       Breeding – incl. native traits and molecular breeding         PBt       Plant Biotech – biotechnology traits  |
| DISEASE MANAGEMENT   |              |                |               | -  |
| Plant Health Systems   |              |                |               | Dig Digital –models and algorithms that enable digital agricultural tools  |
| Corn Disease Shield - Annual upgrades  | 1            |                |               |  |
| <ul> <li>Digital Disease Management</li> <li>// North America</li> </ul>   | ✓            |                |               |  |
| WEED MANAGEMENT  |              |                |               | Progress achieved Phases 1 through 4   |
| Herbicide tolerance<br>// 4 <sup>th</sup> generation weed management system<br>with RHS2   | 4            |                |               | <ul> <li>Status indication for Life Cycle Management Items</li> <li>Strategic collaborations</li> <li>Represents annual advancements and upgrades</li> </ul> |
| 5 <sup>th</sup> generation weed management system  | $\checkmark$ |                |               | Pipeline status highlighting significant development, progress<br>or advancement in R&D Pipeline (pink) and Key Life Cycle                                   |

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## Soybean R&D Pipeline – Peak Sales Potential: €4-5bn

| R&D Target  | Technology   | Phase*         | Enhancement** |
|---|--------------|----------------|---------------|
|   | Dig Br PBt   | 1 2 3 4        | Dev. Subm.    |
| YIELD & ABIOTIC ST  | RESS         |                |               |
| // Annual germplasm upgrades  | $\checkmark$ |                |               |
| // High Yielding Soy <sup>1</sup>   | $\checkmark$ |                |               |
| // Seed Placement<br>// North America   | ✓            |                |               |
| PEST MANAGEMENT   | -            |                |               |
| Chewing Pests   |              |                |               |
| <ul> <li>// Insect Protection</li> <li>// 2<sup>nd</sup> generation insect protection</li> <li>// 3<sup>rd</sup> generation insect protection</li> </ul>            | 4<br>4       | adv. to launch |               |
| Nematodes   |              |                |               |
| <ul> <li>Plant health systems</li> <li>2<sup>nd</sup> generation Soy Cyst Nematode<br/>resistance</li> </ul>  | ✓            |                |               |
|   |              |                |               |
| DISEASE MANAGEM   | ENT          |                |               |
| # Soy Native Resistance – Annual<br>Upgrades  | ✓            |                |               |
| // Digital Disease Management<br>// North America   | ✓            |                |               |
| WEED MANAGEMEN  | T            |                |               |
| <ul> <li>#erbicide tolerance</li> <li>4<sup>th</sup> generation weed management<br/>system</li> <li>5<sup>th</sup> generation weed management<br/>system</li> </ul> | *            |                |               |

<sup>1</sup> In collaboration with BASF

|       | duct enhancement: (Life Cycle Management activities)                                      |
|-------|---|
| Dev   | - Under development; Subm. – Submitted for Registration                                   |
|       |   |
| Br E  | reeding – incl. native traits and molecular breeding                                      |
| PBt F | lant Biotech – biotechnology traits   |
| Dig [ | igitalmodels and algorithms that enable digital agricultural tools                        |
|       |   |
|       |   |
|       |   |
|       | Progress achieved Phases 1 through 4  |
|       | Progress achieved Phases 1 through 4<br>Status indication for Life Cycle Management Items |
|       |   |
|       | Status indication for Life Cycle Management Items   |

or advancement in R&D Pipeline (pink) and Key Life Cycle

Management (blue) work.



## Other R&D Pipeline – Peak Sales Potential: ~€5-6bn

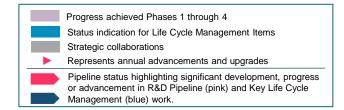
| R&D Target                                 | Technology                            | Phase*        | Enhancement**                  | R&D Target   | Technology                              |                 | Phase*          |              | Enhan | iceme |
|--|---------------------------------------|---------------|--------------------------------|--|---|-----------------|-----------------|--------------|-------|-------|
|  | Dig Br PBt CP 1                       | 2 3           | 4 Dev. Subm.                   |  | Dig Br PBt CP                           | 1               | 2 3             | 4            | Dev.  | S     |
| YIELD & ABIOT                              | IC STRESS                             |               |                                | YIELD & ABIOTIC STR  | ESS                                     |                 |                 |              |       |       |
| // Annual germplasm                        |                                       |               |                                | // Annual germplasm upgrades                                       | $\checkmark$                            |                 |                 |              |       |       |
| upgrades                                   | •                                     |               |                                | WEED MANAGEMENT  | •                                       |                 |                 |              |       |       |
|  |                                       |               |                                | // 4 <sup>th</sup> Generation Herbicide Tolerance                  | $\checkmark$                            |                 |                 |              |       |       |
| DISEASE MAN                                | AGEMENT                               |               |                                | PEST MANAGEMENT  |   |                 |                 |              |       |       |
| // Disease package annual                  | ✓                                     |               |                                | Chewing Pests  |   |                 |                 |              |       |       |
| upgrade                                    |                                       |               |                                | // 4 <sup>th</sup> Generation Bollgard                             | $\checkmark$                            |                 |                 |              |       |       |
|  |                                       |               |                                | Sucking Pests  |   |                 |                 |              |       |       |
| // Digital disease mgmt (EMEA)             | ✓                                     | NEW           |                                | // ThryvOn Technology<br>(Lygus / Thrips cotton)                   | $\checkmark$                            |                 | adv             | v. to launch |       |       |
| YIELD & ABIOT                              | TIC STRESS                            |               |                                |  |   |                 |                 |              |       |       |
| // Annual germplasm                        | ✓                                     |               |                                | YIELD & ABIOTIC ST   | RESS                                    |                 |                 |              |       |       |
| upgrades (including podshatter)            |                                       | 1 1 1         |                                | // Annual germplasm upgrades                                       | $\checkmark$                            |                 |                 |              |       |       |
| WEED MANAG                                 | EMENT                                 | 1 1 1         |                                | # Annual hybrid production   | $\checkmark$                            |                 |                 |              |       |       |
| // Dicamba-Tolerant Canola                 | ✓                                     |               |                                | Seed Treatment   |   |                 |                 |              |       |       |
| DISEASE MAN                                |                                       |               | 4                              |  |   |                 |                 |              |       |       |
| // Digital disease mgmt (NA)<br>WEED MANAG |                                       |               |                                | // New Fungicidal Seed Treatment                                   | ✓                                       |                 |                 |              |       |       |
| // 2 <sup>nd</sup> gen weed management     |                                       |               |                                | // New Fungicidal Seed Treatment<br>// Acceleron - Annual upgrades | ✓                                       |                 |                 |              |       |       |
| system <sup>1</sup>                        | ¥                                     |               |                                | // Redigo FS 25  | ✓                                       |                 |                 |              |       |       |
|  |                                       |               |                                | Early Pipeline   |   |                 |                 |              |       |       |
|  |                                       |               | <b>Y</b>                       | // New Biological  | 1                                       |                 |                 |              |       |       |
|  |                                       |               |                                | <i>"</i>   |   |                 |                 |              |       | Τ     |
| *R&D Phases:                               | · · ·                                 | · · · ·       | Br Breeding – incl. native tra | its and molecular breeding   | Progress achieved                       | Phases 1 thro   | bugh 4          |              | *     |       |
|  | ent, 3 – Late Development, 4 – Regist | rations Filed |                                |  | Status indication f                     | or Life Cycle N | lanagement Iter | ns           |       |       |
|  | ,                                     |               | PBt Plant Biotech – biotechno  | logy traits  | Strategic collabora                     | ations          |                 |              |       |       |
| **Product enhancement: (Life Cy            | le Management activities)             |               |                                | al and biological solutions applied as                             | Represents annua                        | al advancemen   | ts and upgrade  | 3            | _     |       |
| Dev. – Under development; Subm.            | <b>o</b> ,                            |               | seed treatment, foliar or v    | ria soil<br>ithms that enable digital agricultural tools           | Pipeline status hig<br>or advancement i |                 |                 |              | 6     |       |

BAYER E R



## Herbicides R&D Pipeline – Peak Sales Potential: ~€3bn

| R&D Target                                    |                     | С  | rop                   |              |       | Phase* |            |             | Enhanc        | ement**     |
|---|---------------------|--|-----------------------|--------------|-------|--------|------------|-------------|---------------|-------------|
|   | Corn                | Soy  | Other                 | F/V          | 1     | 2      | 3          | 4           | Dev.          | Subm.       |
| New AI Development                            |                     |  |                       |              |       |        |            |             | <u>.</u>      |             |
| Novel PPO Herbicide <sup>1</sup>              | <b>√</b>            | 1  | 1                     |              |       |        |            | •           |               |             |
| New Herbicide MOA                             | <b>√</b>            | <ul><li>✓</li></ul>  |                       | ✓            |       |        | NEW        |             |               |             |
| New Herbicide MOA                             |                     |  | 1                     |              | NEW   |        |            |             |               |             |
| New Herbicide MOA                             | <b>√</b>            |  |                       |              | NEW   | •      |            |             |               |             |
| LCM Non-Selective                             |                     |  |                       |              | 1 1   |        | 1          |             | ·             | 1           |
| Improved Dicamba formulations                 | ✓                   | 1  | ~                     |              |       |        |            |             |               |             |
| Improved Dicamba & Glyphosate Premix          | 1                   | 1  | ✓                     |              |       |        |            |             | adv           | . to launch |
| Alion LCM                                     |                     |  |                       | $\checkmark$ |       |        |            |             |               |             |
| LCM Selective                                 |                     |  |                       |              | 1     |        |            |             |               |             |
| Balance Flexx LCM                             | ✓                   |  |                       |              |       |        |            |             |               | NEW         |
| Merlin Flexx / Adengo LCM                     | <ul><li>✓</li></ul> |  |                       |              |       |        | 1          |             |               | NEW         |
| New Soybean selective herbicide 3-way mixture |                     | <ul><li>✓</li></ul>  |                       |              |       |        |            |             |               |             |
| New Soybean selective herbicide 2-way mixture |                     | $\checkmark$   |                       |              |       |        |            |             |               |             |
| Warrant LCM                                   |                     | <ul> <li>Image: A second s</li></ul> |                       |              |       |        |            |             | adv           | . to launch |
| Mateno Complete<br>Pyrasulfotole LCM          |                     |  | 4                     |              |       |        |            |             |               |             |
| Council Star                                  |                     |  | 1                     |              |       |        |            |             |               | •           |
| Incelo  |                     |  | <ul><li>✓</li></ul>   |              |       |        |            |             | adv           | . to launch |
| Betanal LCM                                   |                     |  | <ul><li>✓</li></ul>   |              |       |        |            |             | NEW           |             |
| Herbicide Formulation for UAV                 |                     |  | <ul> <li>✓</li> </ul> |              |       |        |            |             | NEW           |             |
| *R&D Phases:                                  |                     |  |                       |              |       | Corn   | Corn       |             |               |             |
| - Research, 2 - Early Development, 3 - Late   | Develop             | ment, 4  | I – Regis             | strations    | Filed |        | 0          |             |               |             |
| **Product enhancement: (Life Cycle Managem    | ent activ           | (itios)  |                       |              |       | Soy    | Soybeans   |             |               |             |
| Dev. – Under development; Subm. – Submitted   |                     | -  |                       |              |       | Othe   | Crops incl | uding cere  | eals, oilseed | d rape, sug |
| collaboration with Sumitomo                   | -                   |  |                       |              |       | F/V    | Fruits and | l vegetable | 25            |             |



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## Insecticides R&D Pipeline – Peak Sales Potential: ~€2bn

| R&D Target                      | Technology            |                     |  |              | Phase* |   |     |   | Enhancement** |       |
|---------------------------------|-----------------------|---------------------|--|--------------|--------|---|-----|---|---------------|-------|
|                                 | Corn                  | Soy                 | Other  | F/V          | 1      | 2 | 3   | 4 | Dev.          | Subm. |
| Chewing Pests                   |                       |                     |  |              |        |   |     |   |               |       |
| // Belt Smart                   | <b>√</b>              | <ul><li>✓</li></ul> |  |              |        |   |     |   |               |       |
| Sucking Pests                   |                       |                     |  |              |        |   |     |   |               |       |
| // Rice Planthopper Insecticide |                       |                     | <ul><li>✓</li></ul>  |              |        |   |     |   | NEW           | 1     |
| // New Biological Insecticide   |                       |                     |  | $\checkmark$ |        |   |     |   |               | 1     |
| // Plenexos                     |                       | -                   | <ul> <li>Image: A second s</li></ul> | $\checkmark$ |        |   |     |   |               |       |
| // Novel Mite Solution          | <ul> <li>✓</li> </ul> | <ul><li>✓</li></ul> | <ul><li>✓</li></ul>  | $\checkmark$ |        |   | NEW |   |               |       |
| Chewing & Sucking Pests         |                       |                     |  |              |        |   |     |   |               |       |
| // Decis Phoenix                | <ul> <li>✓</li> </ul> |                     | <ul> <li>Image: A second s</li></ul> | $\checkmark$ |        |   |     |   | NEW           | •     |
|                                 |                       |                     |  |              |        |   |     |   |               |       |

#### \*R&D Phases:

1 - Research, 2 - Early Development, 3 - Late Development, 4 - Registrations Filed

\*\*Product enhancement: (Life Cycle Management activities)

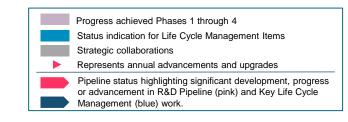
Dev. - Under development; Subm. - Submitted for Registration



Soy Soybeans

Other Crops including cereals, oilseed rape, sugarbeets, cotton or rice

F/V Fruits and vegetables





## Fungicides R&D Pipeline – Peak Sales Potential: ~€3bn

| R&D Target                      |              | Techr  | nology                |              |     | Phase | e*  |           | Enhancement**  |
|---------------------------------|--------------|--|-----------------------|--------------|-----|-------|-----|-----------|----------------|
|                                 | Corn         | Soy  | Other                 | F/V          | 1   | 2     | 3   | 4         | Dev. Subm.     |
| // Delaro Complete              | $\checkmark$ | <b>√</b>   |                       |              |     |       | 1   | 1         | adv. to launch |
| // Minuet / Serenade Soil Activ |              |  |                       | $\checkmark$ |     |       | NEW |           |                |
| Early Pipeline                  |              |  |                       |              |     |       |     |           |                |
| // New Biological Fungicide     |              |  |                       | $\checkmark$ |     |       |     |           |                |
| // New Fungicide                |              |  |                       | $\checkmark$ | NEW |       |     |           |                |
| Asian Soybean Rust              |              |  |                       |              |     |       |     |           |                |
|                                 |              | <ul> <li>Image: A second s</li></ul> |                       |              |     |       |     |           |                |
| // New Fungicide                |              | <ul><li>✓</li></ul>  |                       |              |     |       |     |           |                |
| New AI Development              |              |  |                       |              |     |       |     |           |                |
| // iblon                        |              |  | <ul><li>✓</li></ul>   |              |     |       | adv | to launch |                |
| // Xivana                       |              | <b>√</b>   |                       | $\checkmark$ |     |       |     | NEW       |                |
| LCM                             |              |  |                       |              |     |       |     |           |                |
| // Cayunis                      |              |  | <ul> <li>✓</li> </ul> |              |     |       |     |           | adv. to launch |
| // Delaro forte                 |              |  | <ul><li>✓</li></ul>   |              |     |       |     |           | adv. to launch |
| // Prosaro Pro                  |              |  | -                     |              |     |       |     |           | adv. to launch |
| ∥ Super Nativo                  |              |  | 1                     |              |     |       |     |           |                |

| *  | R&D Phases:  |
|----|--|
| 1  | - Research, 2 - Early Development, 3 - Late Development, 4 - Registrations Filed |
| ** | *Product enhancement: (Life Cycle Management activities)                         |
| D  | Dev. – Under development; Subm. – Submitted for Registration                     |

Corn Corn



Other Crops including cereals, oilseed rape, sugarbeets, cotton or rice

F/V Fruits and vegetables

