



# Corporate Governance Presentation

**Annual Stockholders' Meeting** 

**April 28, 2023** 





### Cautionary Statements Regarding Forward-Looking Information

This presentation may contain forward-looking statements based on current assumptions and forecasts made by Bayer management.

Various known and unknown risks, uncertainties, and other factors could lead to material differences between the actual future results, financial situation, development or performance of the company and the estimates given here. These factors include those discussed in Bayer's public reports which are available on the Bayer website at <a href="http://www.bayer.com/">http://www.bayer.com/</a>.

The company assumes no liability whatsoever to update these forward-looking statements or to conform them to future events or developments.

Business & Strategy Compensation Board & Governance Vote Items Appendix



## Update On Key Focus Areas

Our long-standing engagement program allows for stockholders to provide feedback and our team to share responsive actions

Focus Areas	Recent Updates
CEO Transition	Bill Anderson, most recently CEO of Roche's Pharmaceuticals Division, named CEO of Bayer to succeed Werner Baumann  Mr. Anderson joined Bayer's Board of Management April 1 and will become CEO effective June 1  Appointment is the result of a comprehensive CEO succession search process led by the Supervisory Board
Business Performance	<ul> <li>Delivered on ambitious full-year financial targets, which were revised upwards in August</li> <li>Achieved record EBITDA before special items and core EPS in 2022; expectations are for 2023 levels to be slightly lower than prior-year results but above our mid-term targets</li> <li>Significantly strengthened innovation pipeline while delivering on top-line and profitability, and will launch several late-stage assets moving through 2023</li> </ul>
Compensation	Engaged stockholders representing approximately half of shares held by institutional investors following low vote outcome in 2022  Stockholder feedback informed responsive changes to our compensation program, including enhanced target-setting and performance measurement processes, increased transparency, expanded scope/size of the Human Resources and Compensation Committee, and a discretionary reduction for our CEO's bonus payout to better align with the long-term stockholder experience
Board & Governance	Appointed a new independent stockholder representative to the Supervisory Board expanding skillset and geographical presence; five new members since 2018  Refreshed composition of all Supervisory Board committees  Supervisory Board continues to reflect effective skillset, mix of tenures, and diversity
Climate & Human Capital Management	<ul> <li>Progress on our 2030 non-financial environmental and social targets, including supporting smallerholder farmers, enhancing access to contraception and healthcare in underserved communities, and reducing our greenhouse gas emissions</li> <li>Added three new members to our Sustainability Council in February 2023</li> <li>Removal of MSCI red flag as a result of continued strong ESG practices; secured a place on CDP's annual 'A List' for climate leadership for 5th consecutive year</li> <li>Launched two new employee-led Business Resource Groups: BayAfro and MERGE</li> </ul>

**Business & Strategy** 

Compensation

**Board & Governance** 

**Vote Items** 

**Appendix** 



### Bill Anderson Appointed CEO of Bayer

### Joined Board of Management on April 1; CEO effective June 1



### **Bill Anderson**

- # Has served in various leadership positions in the life sciences industry over the past 25 years
- // Most recently served as CEO of Roche's Pharmaceuticals Division
  - Successfully led a comprehensive transformation program which resulted in many successful new product launches significant revenue growth, and greater productivity across the organization
- Former CEO of Genentech, one of the pioneering companies in the biotech field; previously at Biogen and Raychem
- Involved in the development and launch of 25 new medicines in his career, including 15 blockbusters
- Mr. Anderson and Mr. Baumann will work together on a smooth transition before Mr. Baumann retires from Bayer after 35 years of service at the end of May 2023

"He is the ideal candidate to lead Bayer together with the team into a new, successful chapter at a time of a disruptive innovation cycle in biology, chemistry, and artificial intelligence." – Prof. Dr. Norbert Winkeljohann, Chairman of the Supervisory Board

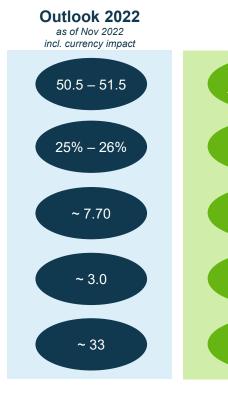


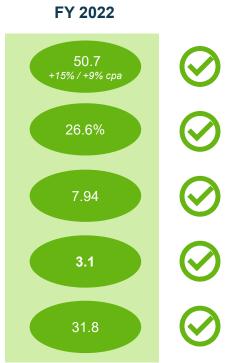
## Fully Achieved 2022 Upgraded Guidance

### Achieved 2022 guidance across a number of key financial metrics

- Sales reached €51bn, up 9% on a currency and portfolio adjusted basis, against an already strong prior year and above initial 2022 target
- Adjusted earnings increased well above expectations to €7.94. With the strong pricing based topline contributions and savings from efficiency programs, Bayer was able to offset increasing cost inflation
- # Free Cash Flow more than doubled to €3.1bn YoY mainly driven by substantially lower net settlement payments





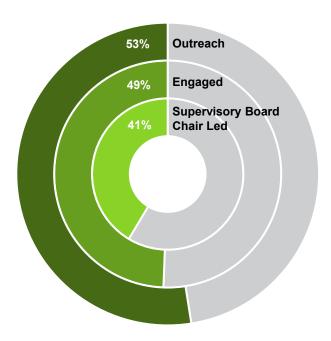




## Compensation Outreach and Responsive Actions

### Extensive stockholder outreach culminated in actions to address the low support on our Compensation Report at the 2022 Annual Meeting

## Fall 2022 Compensation Outreach % of Shares Held by Institutional Investors<sup>(1)</sup>



Items in bold highlight responsive actions not fully reflected in the ISS analysis

\\(\lambda \) \\	Decrease Author
What We Heard	Responsive Actions
	// Reduced the 2022 individual performance factor of CEO by 14 percentage points (to 95% of target), to better align with the long-term stockholder experience
Metric Adjustments Should be Limited and Ensure Alignment with Stockholder	// Defined and disclosed framework for adjustments to ensure alignment between payouts and the stockholder experience; adjustments were consistently applied when 2022 targets were set and payouts calculated
Experience	Clarified that the Supervisory Board does not have the ability to discretionarily modify payouts for any metrics besides individual performance under the current system; the Supervisory Board is considering including this flexibility for the new compensation system in 2024
	// Aligned setting of compensation targets with the setting of capital markets guidance
Target Setting Should be	// Provided disclosure that explains the rigor of target-setting at the time compensation targets are set
More Rigorous	// All 2022 targets across cEPS, FCF and divisional EBITDA were set in-line/above 2021 targets/actuals.  Divisional growth targets all required increases in actual performance
Increase Pension Cost	# Enhanced disclosures of factors impacting service costs to be clear these factors were accounting effects rather than discretionary adjustments
Transparency	Clarified that the outgoing CEO's pension is contractual, a legacy program, and the Supervisory Board cannot unilaterally modify; this program is not applicable to other Management Board members and new executive pensions are calculated as a percentage of salary, aligned with current German market practice
System Continues to be Appropriate	System will be put to a stockholder vote in 2024 following a comprehensive review of all compensation system components
	// Developed a framework and principles to support a clear approach in setting targets, applying adjustments and measuring/evaluating performance
Compensation Process Should Be More Transparent	# Enhanced disclosures around the decisions taken by the Supervisory Board, including the considerations of the Human Resources and Compensation Committee when setting targets and determining performance
	// Optimization of interfaces to other relevant committees (e.g. Audit, ESG) and expansion of the Human Resources and Compensation Committee
Increase Severance Payment Transparency	Enhanced disclosures regarding the approach to payments for outgoing Board of Management members to be clear these were reporting requirements and not early LTI payments

Business & Strategy Compensation Board & Governance Vote Items Appendix



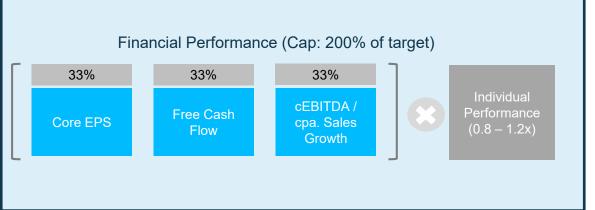
### Compensation System Overview

Base Salary

# Fixed compensation

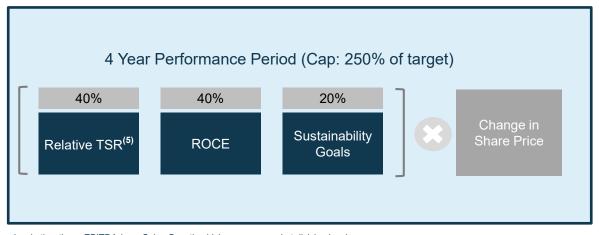
// No new increases approved in 2022

Short-term Incentive (STI)<sup>(1)</sup>





Long-term Incentive (LTI)<sup>(1,4)</sup>





- (1) All metrics measured at group level other than cEBITDA / cpa. Sales Growth which are measured at division level.
- Numbers shown are as percent of target.
- (3) CEO performance factor was reduced by 14 percentage points to better align with the long-term stockholder experience
- (4) Payout includes dividend equivalent added after multiplication.
- (5) Comparison with EURO STOXX® 50 TR.



## Supervisory Board Exhibits a Balanced Mix of Skills & Diversity

Equal representation from Stockholders and Employees to support oversight of the Board of Management

### Stockholder Representative Skills Aligned With Strategy



Prof. Dr. Winkeljohann

Chairman

- Former Chairman of the Board of Management of PricewaterhouseCoopers GmbH and Europe SE
- Extensive global experience in management, auditing and consulting



Dr. Paul Achleitner

Investor



Dr. rer. nat. Simone **Bagel-Trah** Chairman of the

Supervisory Board, Henkel and Henkel Management



**Horst Baier** 

Independent Consultant



Dr. Norbert W. Bischofberger

President and CEO, Kronos



**Ertharin Cousin** 

Independent Consultant



Colleen A. Goggins

Independent Consultant



**Kimberly Mathisen** 

CEO, HUB Ocean

Current term expires at 2023 AGM.



**Alberto Weisser** 

Senior Consultant. Temasek International



Prof. Dr. med. Dr. h.c. mult. Otmar D. Wiestler President, Hermann von Helmholtz Association of

German Research Centers

#### **New Independent Board Member Appointed in 2022**



**Kimberly Mathisen** (joined Sep. 2022)

- CEO, HUB Ocean
- Former GM Norway, Microsoft
- 20+ years of international experience in digitalization, technology, branded consumer goods, and pharmaceuticals

#### 2022 Committee Refreshment: New Members<sup>(1)</sup>

- Presidial Committee: 2 of 4
- Nomination Committee: 1 of 4
- Audit Committee: 2 of 6
- **Innovation Committee:**
- Human Resources & Compensation Committee: 3 of 6

ESG Committee: 2 of 8

**Employee Representatives Ensure Consideration of Employee Interests** 



Heike Hausfeld Vice Chairwoman



André van **Broich** 



Yasmin Fahimi



Dr. Barbara Gansewendt



Francesco Grioli



Frank Löllgen



**Andrea Sacher** 



Claudia Schade



2 of 8

**Heinz Georg** Webers



**Michael** Westmeier



## Supervisory Board Exhibits a Balanced Mix of Skills & Diversity

### Thoughtful Skills Composition, Robust Refreshment, and Highly Diverse Board<sup>(1)</sup>

#### **Skills Composition Allows for Effective Oversight of Strategy** Bagel-Bischof-Ach-Winkel-Wiestler **Baier** Cousin Mathisen Weisser Goggins leitner Trah berger johann International Х X X Х X X X X X X Business Exp. Research & X X Х **Development** Agriculture / X Χ Χ Food Healthcare Χ X Χ X X X X X **Finance** Controlling / X X X X X Risk Mgmt. Human Χ X Х X X X X X Resources Governance / X X X X X X Compliance Digital X X Sustainability X Х X Χ X X X X X X X X Χ Independence X X

### **Tenure** 5 members 0 - 5 vrs 6 - 10 vrs 4 members > 10 yrs 1 member Average tenure of 6.6 years 5 new members added to the **Supervisory Board since 2018** Age Range **Gender Structure 50-68** relatively equal 40% Female distribution International Diversity<sup>(2)</sup>

<sup>9 (1)</sup> Represents statistics for the Supervisory Board's stockholder representatives only.
(2) Representative of nationalities.



## We Request Your Support at the 2023 Annual Stockholders' Meeting

Item	Select Agenda Items	Rationale for Support
2	Approve Discharge of the Board of Management for Fiscal Year 2022	Board of Management successfully executed on Bayer's strategic and financial priorities for the year in review meeting our upgraded guidance for 2022 and providing a strong foundation for sustainable growth. Bayer also has begun a CEO transition that will position us well strategically and operationally for the future
3	Approve Discharge of Supervisory Board for Fiscal Year 2022	Supervisory Board's oversight of strategic actions and responsiveness across Bayer's strategic priorities, risk oversight process, compensation and governance practices, and sustainability for year in review position Bayer to achieve long-term success
4	Re-Elect Members to the Supervisory Board - Kimberly Mathisen - Prof. Dr. Norbert Winkeljohann	Our nominees bring valuable skills and experience further enhancing the Supervisory Board's collective oversight capabilities. Ms. Mathisen brings a fresh perspective and valuable international experience in digitalization, technology, branded consumer goods, and pharmaceuticals. Prof. Dr. Winkeljohann continues to effectively lead our board as Chairman
5	Approve Compensation Report	The compensation report demonstrates the thoughtful design of the compensation program that incentivizes the execution of our strategy, is aligned to stockholder interests, and pays for performance. In 2022, the Supervisory Board, led by the expanded Human Resources and Compensation Committee, enacted impactful changes to respond to feedback and align our compensation program to the expectations of our stockholders
6	Approve Authorization to Hold Annual Stockholders' Meeting Virtually	Holding the Annual Stockholders' Meeting virtually under the new rules allows for active participation by more stockholders, decreases travel expenses and correspondingly lowers CO2 emissions, and lowers event costs
	Transact Other Business	The subject of any new items or counterproposals proposed at the Annual Stockholders' Meeting is not known in advance of the meeting. Therefore, it is in stockholders' best interest to instruct their proxies to vote AGAINST other business proposed at the meeting on a precautionary basis



Appendix



### Board Oversight of Sustainability & ESG

Actions taken to strengthen the oversight of the execution of our sustainability strategy

### **Supervisory Board ESG Committee**

- // Comprises the Chairman of the Supervisory Board and seven other Board members with equal stockholder and employee representation
- # The Board of Management reports to the Supervisory Board on sustainability matters at least quarterly and consults with Supervisory Board members on topics aligned with their experience
- Focused in particular on the following:

Sustainability Integration into Business Strategy and Reporting

Establishment of Sustainability Targets

**ESG Risks and Opportunities** 

Non-mandatory ESG Reporting

Sustainability Governance

### **Sustainability Council Advises Board of Management**

- // Independent external Council advises the Board of Management on all sustainability matters
- // Transparent annual reporting on the Council's work, recommendations, and interactions, with the most recent report published April 2022
- // Members include leading sustainability experts related to the key focus areas below
- Met several times with members of the Board of Management and other Bayer representatives. Discussion areas included:

<b>ESG</b>	Risks	&
Oppo	rtuniti	es

Sustainable Finance

Inclusive Growth

Inclusion & Diversity

Sustainable Agriculture

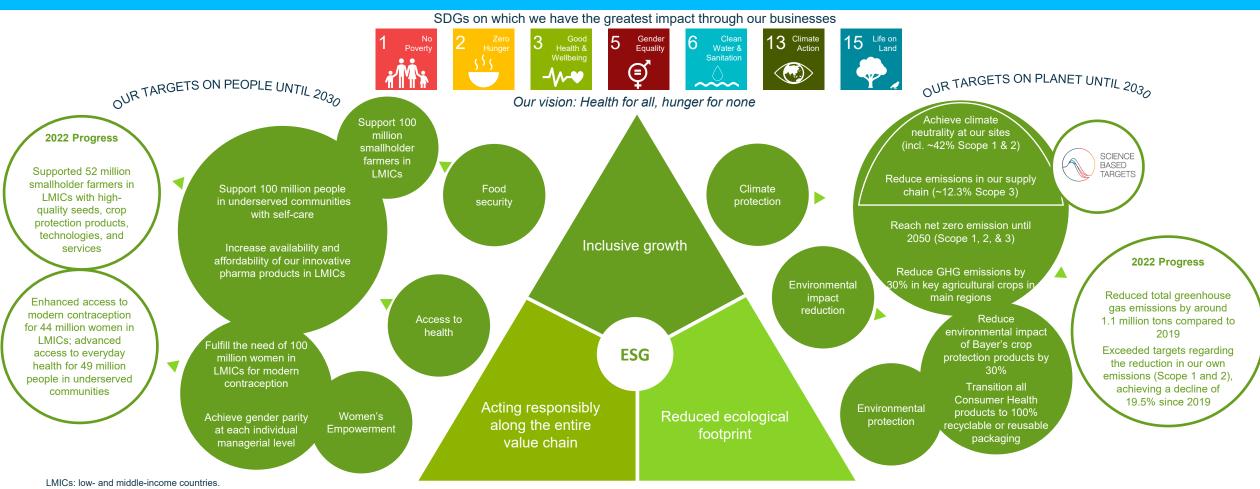
**Biodiversity Preservation** 

Carbon Capture in Ag



## Sustainability: Strategic Elements, Impacts, and 2030 Targets

Implementation of our 2030 Targets are fully on track, and in line with UN SDGs and the Science Based Targets Initiative





Advanced four places to rank 9 in the Access to Medicine Index



MSCI removed all red flags for Bayer; ESG rating upgraded from "BB" to "A"



Recognized by CDP for leadership in climate change, continuing to secure place on its annual 'A List'



## Our Commitment to Human Capital Management (HCM)

Improving employee engagement and making progress towards our I&D aspirations are key aspects of our transformation and culture change

- # Enterprise-wide I&D action plan in close partnership with markets and divisions to demonstrate progress across all dimensions of I&D strategy and aspirations.

  Concrete I&D Activities:
  - Driving diverse hiring, retention & development: reducing bias, especially in Talent Acquisition, though diversity in hiring panels, candidate slates, and stay
    interviews as well as launching Sponsorship Program
  - Ensuring inclusion & respect at work: launching two additional global Business Resource Groups (BayAfro and MERGE) and enhancing our holistic diversity
    positioning beyond just gender
  - Understanding and recognizing I&D-related needs and progress: embedding I&D in our Succession Planning/Executive Development, measuring KPI
    dashboard, focus on employee upskilling
- # Employee Engagement and I&D-related KPIs are part of our Non-financial Group Goals: progress updates are regularly discussed with the Board of Management and Supervisory Board with annual updates published externally in the Annual Report & Sustainability Report
- # Strengthening of our Employer Value Proposition (EVP): investment in Performance Excellence, Sustainability, and Employer Branding

**2022 Progress Towards Gender Balance in Management**<sup>(1)</sup>

Inclusion Index<sup>(3)</sup>

Managerial<sup>(2)</sup>: 43.5% (+1.1%)

Top Management<sup>(2)</sup>: 28% (+1.3%)

4.0 (+0.1)

Employee Engagement: 4.0 (+0.1% versus 2021)

For more details, please review our strategy to continue to advance I&D

<sup>1)</sup> Current progress is November 30, 2022 vs. baseline October 2020; Top management reflects the Global Leadership Circle and Global Executive Circle.

<sup>(2)</sup> Progression over 12 months: November 2021 to November 2022